

2027 Prorated Dues and Fees Schedule

The information below provides a detailed breakdown of the Northern Virginia Association of Realtors® (NVAR), Virginia REALTORS®, and National Association of REALTORS® (NAR) dues and fees for joining as a new member or a member rejoining after a 12-month lapse.

FISCAL YEAR: October 1 – September 30 Annually

PRIMARY												
NVAR	26-OCT	26-NOV	26-DEC	27-JAN	27-FEB	27-MAR	27-APR	27-MAY	27-JUN	27-JUL	27-AUG	27-SEP
Application Fee	\$175.00	\$175.00	\$175.00	\$175.00	\$175.00	\$175.00	\$175.00	\$175.00	\$175.00	\$175.00	\$175.00	\$175.00
Dues	\$345.00	\$345.00	\$345.00	\$258.75	\$258.75	\$258.75	\$172.50	\$172.50	\$172.50	\$86.25	\$86.25	\$86.25

NAR	26-OCT	26-NOV	26-DEC	27-JAN	27-FEB	27-MAR	27-APR	27-MAY	27-JUN	27-JUL	27-AUG	27-SEP
Dues	\$195.00	\$182.00	\$169.00	\$156.00	\$143.00	\$130.00	\$117.00	\$104.00	\$91.00	\$78.00	\$65.00	\$52.00
Public Assessment	\$90.00	\$90.00	\$90.00	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00

VAR	26-OCT	26-NOV	26-DEC	27-JAN	27-FEB	27-MAR	27-APR	27-MAY	27-JUN	27-JUL	27-AUG	27-SEP
Dues	\$259.75	\$259.75	\$259.75	\$209.00	\$209.00	\$209.00	\$156.75	\$156.75	\$156.75	\$104.50	\$104.50	\$104.50
Application Fee	\$203.00	\$203.00	\$203.00	\$209.00	\$209.00	\$209.00	\$209.00	\$209.00	\$209.00	\$209.00	\$209.00	\$209.00

Total	\$1267.75	\$1254.75	\$1241.75	\$1052.75	\$1039.75	\$1026.75	\$875.25	\$862.25	\$849.25	\$697.75	\$684.75	\$671.75
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SECONDARY IN-STATE				
NVAR	OCT–DEC	JAN–MAR	APR–JUN	JUL–SEP
Application Fee	\$175.00	\$175.00	\$175.00	\$175.00
Dues	\$345.00	\$258.75	\$172.50	\$86.25

Total	\$520.00	\$433.75	\$347.50	\$261.25
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SECONDARY OUT-OF-STATE				
NVAR	OCT–DEC	JAN–MAR	APR–JUN	JUL–SEP
Application Fee	\$175.00	\$175.00	\$175.00	\$175.00
Dues	\$345.00	\$258.75	\$172.50	\$86.25

VAR	OCT–DEC	JAN–MAR	APR–JUN	JUL–SEP
Application Fee	\$203.00	\$209.00	\$209.00	\$209.00
Dues	\$259.75	\$209.00	\$156.75	\$104.50

Total	\$982.75	\$851.75	\$713.75	\$574.75
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*Only owed when opting into Key Service (SentriLock)

- Above pricing does not include SentriLock (\$75 application fee, \$160 annual lease fee each January or Bright MLS fees, \$250 application fee, \$127.50 quarterly fee).
- Public Assessment is the NAR Consumer Advertising Campaign
- **DUES AND FEES ARE NOT REFUNDABLE**

Annual Renewal and Late Fee Schedule

August 1: NVAR Membership Dues Renewal Opens

September 30: NVAR Annual Membership Dues Final Due Date

October 1: \$75 NVAR late fee imposed (for non-paid dues renewals)

November 1: Benefits suspension and a \$50 SentriLock reactivation fee imposed at midnight

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Additional Realtor® Costs may Include:

- *SentriLock*
\$160 Annual Lease Fee: paid directly to SentriLock (owed each January)
\$75 one-time initial application fee
- *Bright MLS*
\$250 Application Fee
\$127.50 per quarter for NVAR members (Non—member: \$181.50 per quarter)

Non-Deductible Breakdown of Membership Dues

1. **DUES ARE PAYABLE** — annually and are due on September 30 for all members. Dues are not refundable. After September 30, a \$75 late fee will be added to your bill.
2. **TERMINATION OF MEMBERSHIP** — If dues, fees, fines, and other assessments are not paid on November 1, membership will terminate and a \$50 reactivation fee will be added to your bill.
3. **REINSTATEMENT OF MEMBERSHIP** — If a member is billed for 2027 dues and terminates membership due to nonpayment, the full year's dues amount plus the \$75 late fee and \$50 reactivation fee must be paid if member seeks to be reinstated at any time in NVAR fiscal year 2027.
4. **DUES ARE NOT DEDUCTIBLE** — as a charitable investment for federal income tax purposes. However, such fees may be deductible by members under other provisions of the IRS Code, such as an ordinary and necessary business expense. Please consult your tax advisor on this issue as well as Item # 5 below.
5. **LOBBYING EXPENSE NON-DEDUCTIBILITY** — Certain provisions of the current tax law regarding lobbying expenses limit the extent to which your national, state, and local dues will be deductible as a business expense. The estimated non-deductible portion of your dues is as follows:

Non—Deductible Estimated Lobbying Expense Percentage	Portion
National Association of REALTORS® (35% of \$156 Annual Dues)	\$55.00
Virginia REALTORS® (11.25% of \$209 Annual Dues)	\$23.51
Northern Virginia Association of Realtors® (0.5% of \$345 Annual Dues)	\$1.73
Total Non—Deductible Portion of Dues	\$80.24

Note: The above NVAR percentage of estimated lobbying expenses does not include NVAR's efforts to affect local legislation. Local legislation lobbying expenses are exempt from the non-deductibility provision of the current tax law.

NORTHERN VIRGINIA REALTORS® POLITICAL ACTION COMMITTEE VOLUNTARY CONTRIBUTION - an NVRPAC contribution is not deductible for federal income tax purposes. Contributions to RPAC are voluntary and are used for political purposes: to support or oppose candidates and issues that may affect the real estate industry or for political grassroots campaigns. The amounts indicated are merely guidelines and you may contribute more or less than the suggested amounts. The Association will not favor or disadvantage anyone by reason of the amount of their contribution and you may refuse to contribute without reprisal by the Association. An individual (non-corporate) contribution to RPAC is divided between the Northern Virginia RPAC (40%), RPAC of Virginia (30%), and National RPAC (30%). Up to 30% of your individual (non-corporate) contribution may be sent to National RPAC and is charged against your limits under federal law (52 U.S.C. 30116). The contributor certifies that they are at least 18 years old and are making this contribution with their own personal funds- not those of another person or entity, nor are they a foreign national or federal contractor.