

# 2026 Prorated Dues and Fees Schedule

The information below provides a detailed breakdown of the Northern Virginia Association of Realtors® (NVAR), Virginia REALTORS®, and National Association of REALTORS® (NAR) dues and fees for joining as a new member or a member rejoining after a 12-month lapse.

**FISCAL YEAR: October 1 – September 30 Annually**

PRIMARY													
NVAR	25-OCT	25-NOV	25-DEC	26-JAN	26-FEB	26-MAR	26-APR	26-MAY	26-JUN	26-JUL	26-AUG	26-SEP	
Application Fee	\$150.00	\$150.00	\$150.00	\$175.00	\$175.00	\$175.00	\$175.00	\$175.00	\$175.00	\$175.00	\$175.00	\$175.00	
Dues	\$345.00	\$345.00	\$345.00	\$258.75	\$258.75	\$258.75	\$172.50	\$172.50	\$172.50	\$86.25	\$86.25	\$86.25	
Key Service*	\$10.00	\$10.00	\$10.00	\$10.00	\$10.00	\$10.00	\$10.00	\$10.00	\$10.00	\$10.00	\$10.00	\$10.00	
NAR	25-OCT	25-NOV	25-DEC	26-JAN	26-FEB	26-MAR	26-APR	26-MAY	26-JUN	26-JUL	26-AUG	26-SEP	
Dues	\$195.00	\$182.00	\$169.00	\$156.00	\$143.00	\$130.00	\$117.00	\$104.00	\$91.00	\$78.00	\$65.00	\$52.00	
Public Assessment	\$90.00	\$90.00	\$90.00	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00	
VAR	25-OCT	25-NOV	25-DEC	26-JAN	26-FEB	26-MAR	26-APR	26-MAY	26-JUN	26-JUL	26-AUG	26-SEP	
Dues	\$252.25	\$252.25	\$252.25	\$203.00	\$203.00	\$203.00	\$152.25	\$152.25	\$152.25	\$101.50	\$101.50	\$101.50	
Application Fee	\$197.00	\$197.00	\$197.00	\$203.00	\$203.00	\$203.00	\$203.00	\$203.00	\$203.00	\$203.00	\$203.00	\$203.00	
<b>Total</b>	<b>\$1239.25</b>	<b>\$1226.25</b>	<b>\$1213.25</b>	<b>\$1050.75</b>	<b>\$1037.75</b>	<b>\$1024.75</b>	<b>\$874.75</b>	<b>\$861.75</b>	<b>\$848.75</b>	<b>\$698.75</b>	<b>\$685.75</b>	<b>\$672.75</b>	
SECONDARY IN-STATE					SECONDARY OUT-OF-STATE								
NVAR	OCT-DEC	JAN-MAR	APR-JUN	JUL-SEP	NVAR	OCT-DEC	JAN-MAR	APR-JUN	JUL-SEP				
Application Fee	\$150.00	\$175.00	\$175.00	\$175.00	Application Fee	\$150.00	\$175.00	\$175.00	\$175.00				
Dues	\$345.00	\$258.75	\$172.50	\$86.25	Dues	\$345.00	\$258.75	\$172.50	\$86.25				
Key Service*	\$10.00	\$10.00	\$10.00	\$10.00	Key Service*	\$10.00	\$10.00	\$10.00	\$10.00				
<b>Total</b>	<b>\$505.00</b>	<b>\$443.75</b>	<b>\$357.50</b>	<b>\$271.25</b>	<b>VAR</b>	<b>OCT-DEC</b>	<b>JAN-MAR</b>	<b>APR-JUN</b>	<b>JUL-SEP</b>				
*Only owed when opting into Key Service (Sentrilock)					Application Fee	\$252.25	\$203.00	\$152.25	\$101.50				
					Dues	\$197.00	\$203.00	\$203.00	\$203.00				
					<b>Total</b>	<b>\$954.25</b>	<b>\$849.75</b>	<b>\$712.75</b>	<b>\$575.75</b>				

- Above pricing does not include SentriLock (\$75 application fee, \$160 annual lease fee each January or Bright MLS fees, \$250 application fee, \$120 quarterly fee).
- Lockbox Service Fee refers to any service performed on a lockbox. This service option is required only if applicant desires to participate in Sentrilock. Additional costs will apply at the time of account assignment.
- Public Assessment is the NAR Consumer Advertising Campaign
- **DUES AND FEES ARE NOT REFUNDABLE**

## Annual Renewal and Late Fee Schedule

August 1: NVAR Membership Dues Renewal Opens

September 30: NVAR Annual Membership Dues Final Due Date

October 1: \$75 NVAR late fee imposed (for non-paid dues renewals)

November 1: Benefits suspension and a \$50 Sentrilock reactivation fee imposed at midnight

# 2025 Prorated Dues and Fees Schedule

## Additional Realtor® Costs may Include:

- **SentriLock**  
\$160 Annual Lease Fee: paid directly to SentriLock (owed each January)  
\$75 one-time initial application fee, \$10 annual service fee looped in with membership dues)
- **Bright MLS**  
\$250 Application Fee  
\$120 per quarter (for NVAR members, non-member price is \$174 per quarter)

## Non-Deductible Breakdown of Membership Dues

1. **DUES ARE PAYABLE** – annually and are due on September 30, 2025 for all members. Dues are not refundable. After September 30, 2025 a \$75 late fee will be added to your bill.
2. **TERMINATION OF MEMBERSHIP** – If dues, fees, fines, and other assessments are not paid by November 1, 2025, membership will terminate and a \$50 reactivation fee will be added to your bill.
3. **REINSTATEMENT OF MEMBERSHIP** – If a member is billed for 2025 dues and terminates membership due to nonpayment, the full year's dues amount plus the \$75 late fee and \$50 reactivation fee must be paid if member seeks to be reinstated at any time in 2025.
4. **DUES ARE NOT DEDUCTIBLE** – as a charitable investment for federal income tax purposes. However, such fees may be deductible by members under other provisions of the IRS Code, such as an ordinary and necessary business expense. Please consult your tax advisor on this issue as well as Item # 5 below.
5. **LOBBYING EXPENSE NON-DEDUCTIBILITY** – Certain provisions of the current tax law regarding lobbying expenses limit the extent to which your national, state, and local dues will be deductible as a business expense. The estimated non-deductible portion of your dues is as follows:

Non-Deductible Estimated Lobbying Expense Percentage	Portion
National Association of REALTORS® (35% of \$156 Annual Dues)	\$55.00
Virginia REALTORS® (10.6% of \$197 Annual Dues)	\$20.88
Northern Virginia Association of Realtors® (2% of \$295 Annual Dues)	\$5.90
<b>Total Non-Deductible Portion of Dues</b>	<b>\$81.78</b>

Note: The above NVAR percentage of estimated lobbying expenses does not include NVAR's efforts to affect local legislation. Local legislation lobbying expenses are exempt from the non-deductibility provision of the current tax law.

**NORTHERN VIRGINIA REALTORS® POLITICAL ACTION COMMITTEE VOLUNTARY INVESTMENT** - Investments to NVRPAC are voluntary and are used for political purposes; they are not deductible for federal or state income tax purposes. Members may invest more or less than the suggested amount and may refuse to invest without reprisal. The National Association of Realtors® or any of its state associations or local boards will not favor or disfavor any member because of the amount invested. NAR has established state Federal RPAC Disbursement Allocations based on anticipated National RPAC needs. Thirty percent (30%) of all investments are sent to NAR to be applied to the Federal RPAC Disbursement Allocation and are charged against the limits under 52 U.S.C. 30116 with the remaining allocated to NVRPAC (40%) and RPAC of Virginia (30%). Decisions regarding RPAC investments to meet the Federal RPAC Disbursement Allocation will be made throughout the fundraising year. The investor certifies that they are at least 18 years old and are making this investment with their own personal funds - not those of another person or entity, nor are they a foreign national or federal contractor.