## FOR IMMEDIATE RELEASE

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## Northern Virginia Association of Realtors® Welcomed by Virginia General Assembly During Staff Lobby Trip

FAIRFAX, Va. (January 24, 2023) – The Northern Virginia Association of Realtors® (NVAR) received a warm welcome from the Virginia General Assembly while visiting the state Capitol on Wednesday, January 18. Delegate Marcus B. Simon (Fairfax D-53) introduced the association's staff to fellow House Delegates, emphasizing NVAR's mission to protect home ownership and advance Realtor® Success in Northern Virginia and beyond.

Emerging NVAR staff leaders toured the Capitol grounds, meeting with delegates and their staff, interacting with industry professionals, and learning about big-picture advocacy initiatives that safeguard the housing industry.

"Having a moment to experience NVAR's vision when working with elected officials was very enlightening. I feel more informed about our advocacy priorities and how we work with our Delegates to advance Realtor® interests," states Malennie Ly, Communications, Experience and Engagement Specialist at NVAR.

NVAR staff also met with leadership at Virginia Realtors®, forging relationships between the state and local associations. Martin Johnson, Chief External Affairs Officer, and Mary Lawson, SVP of Legislative Affairs and Chief Lobbyist, spoke of their high-level responsibilities, while also taking time to answer questions about their careers and different skills they have fostered. Additionally, Maura Pratt, Associate Vice President of RPAC Development, spoke to NVAR staff about the impact of the Realtors® Political Action Committee.

Kristen Douglas, Chief of Public Affairs at NVAR, states, "By providing future staff leaders a first-hand opportunity to see how not only NVAR, but associations as a whole, can work with elected officials and strengthen the industry, we are establishing advocacy as an organizational wide priority."

The association is supplementing the staff lobby day with an annual Realtor® Lobby Day on Wednesday, January 25. This highly anticipated event is well-attended by 60+ Realtor® members who will be meeting first-hand with House Delegates and their staff.

With over 13,000 Realtor® members, NVAR serves as the voice of local real estate, and was recently ranked by the Washington Business Journal as the #1 revenue generating Business Advocacy Group in the DC Region.

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## MORE ABOUT NVAR

The Northern Virginia Association of Realtors® serves as The Voice for Real Estate in Northern Virginia, enhancing the ability and opportunity of its members to conduct their business

successfully, promoting professional competency, upholding the principles of fair housing for all, and preserving the right to own, transfer and use real property. With offices located in Fairfax and Herndon, NVAR has grown to more than 13,000 Realtor® and real estate service provider members who carry out a real estate industry in a community of more than 2 million residents. Visit NVAR online at <a href="https://www.nvar.com">www.nvar.com</a>.

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