



# 2019 Appreciation Awards & Installation Ceremony of the 2020 Officers & Directors

Thursday, December 19, 2019

[www.NVAR.com](http://www.NVAR.com)



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**PANOS LAGOS**

Nicholas' Son  
The Pledge of  
Allegiance



**ALEXANDRA LAGOS**

Nicholas' Daughter  
*God Bless  
America*

*Thank You to Our Strategic Partner:*

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**MBH**  
*Settlement Group, L.C.*

*Please join us for a reception immediately  
following the ceremony.*

## *2019 Recipient*

NVAR values its partnerships with professionals who work in all aspects of our industry. More than 300 affiliate members help support our educational events and programs. Each year, NVAR selects one member/company to be our Affiliate Member of the Year.

***It is our honor to present the 2019 Affiliate Member of the Year to***



**SHERRY SKINNER**  
Interstate Moving & Storage

## *Past Recipients*

Douglas Thrasher (1992)	Anthony Porto (2003)	John Stedman (2014)
Craig E. Buck (1993)	Bank of America (2004)	Michele Watson (2015)
Rick L. Shreves (1994)	Tony Brula (2005)	Ekko Title (2016)
Virginia Power (1995)	Kevin Connelly (2006)	Access National Bank (2017)
The Washington Post (1996)	Rick Eul (2007)	Fred Westerlund (2018)
MBH Settlement Group (1997)	Michael Devlin (2008)	
Stewart Title & Escrow (1998)	VHDA (2009)	
Norwest Mortgage, Inc (1999)	MRIS (2010)	
HomePro Services, Inc (2000)	Fred Bowers (2011)	
Cary S. Melnyk (2001)	Helen Krause (2012)	
Colin Searcy (2002)	Marcus Simon (2013)	

# *Thank You to Our Generous NV/RPAC Investors*

The Northern Virginia Realtors® Political Action Committee is a non-partisan group of thousands of area Realtors® who have invested in the long-term health of the industry. Through their contributions, NV/RPAC works to elect candidates who best represent Realtors® and will work with us to keep a sound and thriving industry.

## *Platinum R (\$10,000)*

Shane McCullar <sup>HOF</sup>

Northern Virginia Association of Realtors®

## *Golden R (\$5,000)*

Ryan Conrad <sup>PC</sup>

Maureen McEneaney Dunn

Tom Stevens <sup>HOF PC</sup>

## *Crystal R (\$2,500)*

Bob Adamson

Heather Embrey

Susan Mekenney <sup>PC HOF</sup>

Candice Bower

Randy Huntley

Peter Nguyen\*

Mary Ann Burstein

Nicholas Lagos <sup>PC</sup>

Christine Richardson <sup>PC</sup>

Moon Choi

Lisa Langlais

Marriah Unruh

Mary Beth Coya

Paula Martino

## *Sterling R (\$1,000)*

Robert Allen

Ann Gutkin

Phyllis Papkin

Lorraine Arora

Jacob Hamilton

Tino Peabody

Deborah Baxter

Margaret Handley <sup>HOF</sup>

Marc Pina

Phil Bolin

David Howell

Zinta Rodgers-Rickert <sup>HOF</sup>

Mary Bowen <sup>PC</sup>

Shelia Jackson

Natalie Roy

Pat Buck

Matthew Kahn

Fetneh Schacht

Shirley Buford

Sita Kapur

Veronica Seva-Gonzalez

Nicole Canole

Yonatan Kifle

Nancy Harvey Steorts

Commission Express

Katharine Kratovil

Derrick Swaak

Genevieve Concannon

Gary Lange

Dallison Veach <sup>PC</sup>

Reggie Copeland

Nicole McCullar

Weichert, REALTORS®

Angie Delboy

Thomas Meyer

Will Wiard IV\*

Michelle Doherty

Roger Nakazawa

Rob Wittman

Christopher Downey

Ava Nguyen

Colleen Wright

Frank Doyle

Thai-Hung Nguyen

Ann Yanagihara

Lisa Dubois Headley

Boofie O’Gorman

Susie Branco Zinn

<sup>HOF</sup> RPAC Hall of Fame

\*Pledged Investments

<sup>PC</sup> Presidents Circle

## 2019 Recipients

The NVAR Hall of Fame distinction is presented each year to NVAR members and/or NVAR staff who have excelled through at least a decade of service to the Realtor® Family. Past recipients have distinguished themselves by quietly going about their business either as a volunteer or employee of NVAR. Their efforts, dedication and loyalty make our association a "role model of excellence" for many other Realtor® associations.

***It is our honor to present the 2019 NVAR Hall of Fame Recipients.***



### **Heather Embrey**

Better Homes & Gardens Real Estate Premier

Heather Embrey is a second-generation Realtor® with extensive experience and passion. She recognizes the success that comes from education and has a passion to help shape the future of our business. She's served many NVAR and VR committees over the years—including the NVAR board, Grievance Committee, NVAR Cares Committee, NV/RPAC Campaign Committee, and others. She has served as a Virginia Realtors® director and on the Virginia Realtors® Risk Management Committee.



### **Matt Kahn**

Falls Realty

With decades in the industry, Matt Kahn is an active member of the community and volunteer leader on the local, state and national levels. Matt has served on the NVAR Public Policy Committee, NV/RPAC Campaign Committee, Real Estate Finance & Settlement Committee, Professional Standards Committee, Arbitration Committee, Standard Forms Committee, NV/RPAC Trustees and more. He also served as a Virginia Realtors® director and was appointed to the NAR Conventional Financing and Policy Committee for the second year in a row.



### **Nancy Harvey Steorts**

Long & Foster

For the entirety of her career, Nancy Harvey Steorts has been using her expertise to serve the consumer—both during her time as a Realtor® and in her experience in political service, business and trade, academia and the media. Nancy served 2 years on the NVAR board; 5 years on the Public Policy Committee—as well as the Real Estate Finance & Settlement Forum, which she's served on for the past 2 years. She also served on the 2019 Virginia Realtors® board of directors and on several NAR committees, including her appointment next year for the Public Policy Coordinating Committee.



### **Verna Vargas**

Member Systems Manager

Verna has been with NVAR for 12 years, and during her time here she has provided exceptional customer service and care to our members. As a member of the Member Engagement team, she goes above and beyond to assist members with all of their questions and needs—ensuring a seamless, professional experience for anyone who interacts with or visits NVAR. Verna truly leads by example with her superior customer service and personalized commitment to Realtor® success.

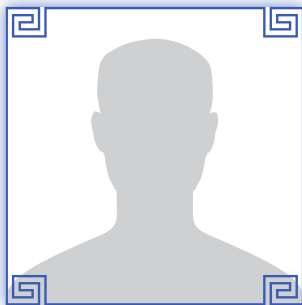




## *Past Recipients*

Emmanuel Baker, Sr. (1984)	Sandy M. Petersen (1989)	Jane A. Quill (2009)
Robert G. Culberson (1984)	Herman Methfessel (1990)	Jim Foster (2010)
Michael C. Fox, Sr. (1984)	Rita L. Naughton (1991)	Christine M. Todd (2010)
Randall J. Hicks (1984)	Richard C. Purvis (1991)	Trish Szego (2011)
Worth L. Kindred (1984)	Helen B. Stamer (1992)	Susan Mandel (2012)
Peyton Klopfenstein (1984)	Teddy Goodson (1993)	Susan Holbrook Daly (2013)
Arthur W. Kogstad (1984)	Verlin W. Smith (1993)	Tom Meyer (2013)
William F. Malone (1984)	Pam McCoach (1994)	George Mills (2013)
Robert V. McGrath (1984)	Renee Miller (1994)	Thai-Hung Nguyen (2014)
James H. McMullen (1984)	George Rink (1994)	Scott MacDonald (2015)
Frank L. Myers (1984)	JoAnne Johnson (1995)	Zinta Rodgers-Rickert (2015)
Routh M. Robbins (1984)	David Howell (1996)	Pat Kline (2016)
Gail Skinrood (1984)	Edward E. Pagett (1997)	Mario Rubio (2017)
Joanna M. Tanner (1984)	Charles T. Search (1998)	Margaret Ireland (2017)
Joseph W. Seay, Sr. (1984)	Joseph Singleton (1999)	Renée Brown (2018)
Bobbie F. Carey (1985)	Jo Lankenau (2000)	Lisa DuBois (2018)
Edwin W. Herron (1985)	Barbara Aaron (2001)	Jill Landsman (2018)
Daniel K. Maclin (1985)	Patricia J. Buck (2001)	Sarah Louppe Petcher (2018)
George P. Shafran (1985)	Dorothy Swogger-King (2001)	
Louise M. Singleton (1985)	Beau Brincefield (2002)	
Ebner R. Duncan (1986)	Mary Beth Coxa (2002)	
Charles M. Hailey (1986)	Sonni Lieberman (2002)	
Ashton C. Jones, Sr. (1986)	Doris Rink (2002)	
Kathryn C. Laughlin (1986)	Pat Lawless (2003)	
Jean E. Paris (1986)	Henry Hart, Esq. (2003)	
James H. L. Jacobs (1987)	Nathan H. Booth (2004)	
Chester H. Vosper (1987)	John E. McEnearney (2004)	
Stephen Yeonas, Sr. (1987)	Florence Daniels (2005)	
Edward R. Briggs (1988)	Dan Daniels (2005)	
James M. Duncan III (1988)	George Creed (2006)	
Edward V. Jordan (1988)	Perry Gawen, Jr. (2008)	
William H. Laughlin (1989)	Bob Gering (2009)	
Thomas M. Stevens (1989)	Sue Bowers (2009)	

The Board of Directors has voted to confer honorary life membership on a leader who has made significant contributions to our association and the real estate profession. All recipients of Honorary Life Memberships have made at least one significant contribution to NVAR, and their legacies are embedded in our association's history.



*2019 Honoree will be announced during the program.*

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## *Past Recipients*

George Shafran (2001)	Renee Miller (2006)	Ed Pagett (2014)
Ralph Wells (2001)	JoAnne Johnson (2007)	Trish Szego (2015)
Stephen Yeonas (2001)	David Howell (2008)	Vinh Nguyen (2016)
George G. Rink (2002)	Tracy Pless (2009)	Suzanne Granoski (2016)
Michael Fox, Sr. (2002)	Edward Jordan (2010)	Susan Mekenney (2017)
Chester Vosper (2003)	Gayl Warman (2011)	Mary Bayat (2018)
Teddy Goodson (2004)	Kip Laughlin (2011)	
Jack O'Donohue (2004)	Pam McCoach (2012)	
Thomas Stevens (2005)	Doris Barrell (2013)	



*2019 Honorees*

A Realtor® Member who has held membership in the National Association as a Realtor®, Realtor-Associate®, or both, for a cumulative period of 40 years is eligible for Realtor® Emeritus status.

William Barnes

Jerry Bartlett

Jan Chang

Kathryn Felling

Edward Graham

Stephen Klintberg

Nicholas Kuhn Jr.

Davidson Lunger

John Medaris

Frances Morgan

Jane Quill

Harry Sauberman

Madelyn Simpson

Carol Taylor

Kenneth Ulsaker

Donnan Wintermute

*Omega Tau Rho Fraternity*

Omega Tau Rho is awarded by state and local Associations of Realtors® to members and others that serve the Realtor® organization. Once a medallion is awarded, the recipient is a member for life. This award recognizes exemplary dedication and service, and the high esteem in which recipients are held by fellow members of the Realtor® organization.



**THAI-HUNG NGUYEN**

Better Homes & Gardens  
Real Estate Premier

# NVAR Board



# 2019 Board of Directors

*of Directors*



***2020  
Board of  
Directors***



## *Committees / Forums*

Attorney Round Table  
 Awards & Recognitions Advisory Group  
 Budget & Finance Committee  
 Convention Advisory Group  
 Education Advisory Group  
 Global Leadership Advisory Group  
 Grievance Committee  
 Hispanic Realtor® Forum Advisory Team  
 International Business Forum Advisory Team  
 Korean Realtor® Forum Advisory Team  
 Leadership Development Advisory Group  
 Legislative Bill Review Task Force  
 New Member Advisory Group  
 Nominating Committee  
 NVAR Cares Committee  
 NV/RPAC Campaign Committee  
 NV/RPAC Trustees Committee  
 Products and Services Advisory Focus Group  
 Professional Standards Advisory Group  
 Professional Standards & Arbitration  
 Committee  
 Public Policy Committee  
 Real Estate Finance & Settlements Forum  
 Advisory Team  
 Realtor®-Builder Forum Advisory Team  
 Small Broker Forum Advisory Team  
 Standard Forms Committee  
 Technology Advisory Group  
 Top Producer's Forum  
 Vietnamese Realtor® Forum Advisory Team  
 Young Professionals Network Advisory Team  
 (YPN)

## *Chairs / Advisors*

George Hawkins  
 Pat Kline  
 Derrick Swaak  
 Ava Nguyen  
 Reggie Copeland  
 Lieu Nguyen  
 Rob Wittman  
 Dinora Chacon  
 Miguel Calvo  
 Agnes "Kay" Lee  
 Bob Adamson  
 Genevieve Concannon  
 Mary Bowen  
 Lorraine Arora  
 Mary Ann Burstein  
 Peter Nguyen  
 Angie Delboy  
 Ellen Heather  
 Evan Lacopo  
 Rosemarie Johnson  
  
 Ann Yanagihara  
 Fred Westerlund  
  
 Pauline Dent  
 Donna Baez  
 Dan Withers  
 Rachel Carter  
 Scott MacDonald  
 Anne Thai  
 Michelle Doherty

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## *NVAR Leadership Institute | Class of 2019*

lbteesam Al Slimawy	Tatiana Busch	Casey Menish
Tiffany Aquino	Kirill Gorbounov	Natalie Roy
Peter Bixby	Lisa Langlais	Michelle Sanoske
Sean Bugg	Mercy Lugo-Struthers	



*2019 Officers*

**Christine Richardson**  
President

**Derrick Swaak**  
Secretary/Treasurer

**Nicholas Lagos**  
President-Elect

**Lorraine Arora**  
Immediate Past President

*2019 Directors*

Rob Allen  
Shirley Buford  
Reggie Copeland  
Ritu Desai  
Heather Embrey  
Shelia Jackson

Gary Lange  
Ava Nguyen  
Peter Nguyen  
Marc Pina  
Marriah Unruh  
Ann Yanagihara

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*Retiring Directors*

*Thank You for your Service!*

Lorraine Arora  
Ritu Desai  
Gary Lange  
Ava Nguyen  
Marc Pina  
Ann Yanagihara



Leslie Rouda Smith, Board Installing Officer  
Perry Gawen Jr., Installing Officer

*2020 Officers*

**Nicholas Lagos**  
President

**Reggie Copeland**  
Secretary/Treasurer

**Derrick Swaak**  
President-Elect

**Christine Richardson**  
Immediate Past President

*2020 Directors*

Rob Allen  
Amina Basic  
Deborah Baxter  
Shirley Buford  
Heather Embrey  
Shelia Jackson

Peter Nguyen  
Thai-Hung Nguyen  
Sherry Rahnama  
Ken Tully  
Marriah Unruh  
Dallison Veach

# NVAR Past Presidents

John G. Graham (1921, 1935)	George P. Shafran (1961)	David L. Howell (1995)
Ashton C. Jones, Sr. (1922)	Robert H. Riner (1962)	Patricia P. Lawless (1996)
Fred C. Goodnow (1923)	Routh M. Robbins (1963)	Stan R. Stewart (1997)
John Normoyle (1924, 1926)	H. Harland Crowell, Jr. (1964)	Doris S. Barrell (1998)
Guy N. Church (1925)	Frank L. Myers (1965)	Nathan Booth (1999)
Ashton C. Jones (1927)	James H. Jacob (1966)	Julia Kriss (2000)
Robert Kane (1928, 1937, 1944)	Layton C. Groves (1967)	Jack O'Donohoe (2001)
Keith A. Brumbeck (1929, 1930)	Edward R. Briggs (1968)	Patrick Jablonski (2002)
Henry C. Morris (1931, 1940)	Robert J. Salem (1970)	Esther Pryor (2003)
W. Seldon Washington (1932)	Ralph A. Wells (1971)	Trish Szego (2004)
Charles Smith (1933, 1934)	Daniel K. Macklin (1972)	Tracy Pless (2005)
C. W. Clever (1936)	Robert Culbertson (1973)	Margaret Ireland (2006)
John Webster (1938)	Chester H. Vosper (1974)	Luis A. Lama (2007)
Eppa D. Kane (1939)	William Malone (1975, 1976)	Jane A. Quill (2008)
Ebner R. Duncan (1941)	Michael C. Fox, Sr. (1977)	Susan Mekenney (2009)
N.C. Hines (1942, 1943)	Donald R. Childress (1978)	Vinh Nguyen (2010)
Daniel E. Ragalie (1945)	Bobbie F. Carey (1979)	Karen Trainor (2011)
Eleanor B. Nugent (1946)	Robert V. McGrath (1980)	Pat Kline (2012)
Clyde C. Eastman (1947)	Wayne W. Lancaster (1981)	Jon Wolford (2013)
William S. Hoge, III (1948)	Mary B. Howard (1982)	Mario Rubio (2014)
George C. Keeler (1949)	Richard C. Purvis (1983)	Mary Bayat (2015)
Charles L. Hanowell (1950)	Edward V. Jordan (1984)	Virgil Frizzell (2016)
Carroll Wright, Sr. (1951)	Thomas M. Stevens (1985)	Bob Adamson (2017)
J. Wesley Buchanan (1952)	William H. Laughlin (1986)	Lorraine Arora (2018)
Frank W. Clarke (1953)	Pamela S. McCoach (1987)	Christine Richardson (2019)
Joseph W. Seay (1954)	Edward E. Pagett (1988)	
Henry A. Florance (1955)	Teddy Goodson (1989)	
Randall J. Hicks (1956)	Renee Miller (1990)	
Stephen G. Yeonas (1957)	Gayl A. Warman (1991)	
Charles M. Hailey (1958)	George G. Rink (1992)	
James McMullin (1959, 1969)	JoAnne Johnson (1993)	
James M. Duncan, III (1960)	Anne B. Rector (1994)	





## *Committees / Forums*

Attorney Round Table  
Awards & Recognition Advisory Group  
Budget & Finance Committee  
Convention Advisory Group  
Education Advisory Group  
Global Leadership Advisory Group  
Grievance Committee  
Hispanic Realtor® Forum Advisory Team  
International Business Forum Advisory Team  
Korean Realtor® Forum Advisory Team  
Leadership Development Advisory Group  
Legislative Bill Review Task Force  
New Member Advisory Group  
Nominating Committee  
NVAR Cares Committee  
NV/RPAC Campaign Committee  
NV/RPAC Trustees Committee  
Products and Services Advisory Focus Group  
Professional Standards & Arbitration  
Committee  
Professional Standards Forum  
Advisory Group  
Public Policy Committee  
Real Estate Finance & Settlements Forum  
Advisory Team  
Realtor®-Builder Forum Advisory Team  
Small Broker Forum Advisory Team  
Standard Forms Committee  
Technology Advisory Group  
Top Producer's Forum  
Vietnamese Realtor® Forum Advisory Team  
Young Professionals Network Advisory Team  
(YPN)

## *Chairs / Advisors*

Mona Wilcox  
Pat Kline  
Reggie Copeland  
Michelle Doherty  
Gary Lange  
Mario Rubio  
Jamie DeSimone  
Tatiana Busch  
John Nande  
Eunnie Lee  
Ava Nguyen  
Peter Bixby  
Grace Perez  
Christine Richardson  
Casey Menish  
Michelle Doherty  
Kathy Kratovil  
Sanjay Joshi  
Ray Powers  
  
Lisa DuBois  
  
Shelia Jackson  
Kevin Darcey  
  
Helen Krause  
Debbie Baxter  
Rachel Carter  
Victoria Baker  
Marc Pina  
Anne Thai  
Nicole Canole



*2020 NAR Directors*

Reggie Copeland  
Lorraine Arora  
Nicholas Lagos  
Christine Richardson  
Veronica Seva-Gonzalez  
Derrick Swaak

*2020 Virginia Realtors® Delegates*

Nicholas Lagos  
Christine Richardson  
Derrick Swaak

*2020 Virginia Realtors® Directors*

Lorraine Arora  
Angie Delboy  
Paul DiCicco  
Heather Embrey  
Karen Hall  
Shane McCullar  
Thai-Hung Nguyen  
Nancy Steorts  
Dallison Veach  
Will Wiard

**Ryan Conrad, CAE, RCE, CIPS    Chief Executive Officer**

Paige Audet	Director of Membership
Olivia Baez	Experience & Engagement Specialist
Ebony Brown	Member Engagement Manager
Renee Brown	Director of Education
Erick Campos	Controller
Patrick Connors	Experience & Engagement Specialist
Diana Costa	Associate Director of Leadership Development & Executive Assistant to the CEO
Mary Beth Coya	Sr. Vice President, Public & Government Affairs
Frank Doyle, CAE, SHRM-SCP	Chief Operations Officer
Stevie Fisher	Associate Director of Professional Services
Elaine Fortune-Moat	Shipping and Receiving Specialist
Jim Foster, CPA, CMA	Chief Financial Officer
Deborah Glakas	Director of Human Resources
Courtney Groch	Manager of Meeting & Event Logistics
Ann Gutkin, JD, e-Pro	Vice President, Communications
Daniel Harris	Staff Attorney
Sherri Harris	Herndon Store Manager
Tiffany Johnson	Professional Services Administrator
Helen Joo	Senior Member Engagement Specialist
Paula Martino	RPAC Development Strategist
Leo Mofunanya	Associate Director of Digital Engagement
Jina Myers, e-Pro	Associate Director of Marketing Promotions
Kate O'Toole	Digital Content Manager & Senior Editor
Andrea Riggs	Senior Accounts Receivable Manager
Steve Russell	Associate Director of Digital Communications
Joanne Salazar	Administrative Services Specialist
Tim Taylor	Senior Accounts Payable & Purchasing Agent
Kyle Transue	Digital Marketing Specialist
Matthew Troiani, Esq.	Vice President of Professional Development & Chief Counsel
Verna Vargas	Member Systems Manager
Joshua Veverka	Government Affairs Director
Teresa Watson	Education Manager
Ricky Webster	Associate Creative Director

*Reserve*

Dotloop  
MBH Settlement Group, L.C.

*Landmark*

Ekko Title

*Tower*

Interstate Moving  
Super  
Virginia Housing Development Authority (VHDA)

*Foundation*

Allied Title & Escrow  
Ameris Bank  
Atlantic Union Bank  
BB&T  
BPG Inspections  
Bright MLS  
Donofrio & Associates, LLC  
New World Title & Escrow  
Realtor.com  
Sunrise Senior Living  
SunTrust  
Vesta Settlements



**NORTHERN VIRGINIA**  
Association of REALTORS®

**Takes You Further.®**

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