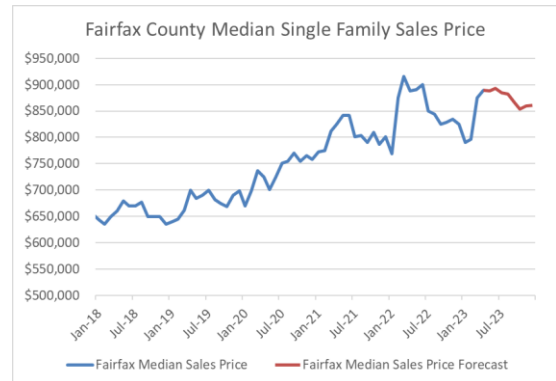


Fairfax County – Single Family 2023

Key Market Statistics

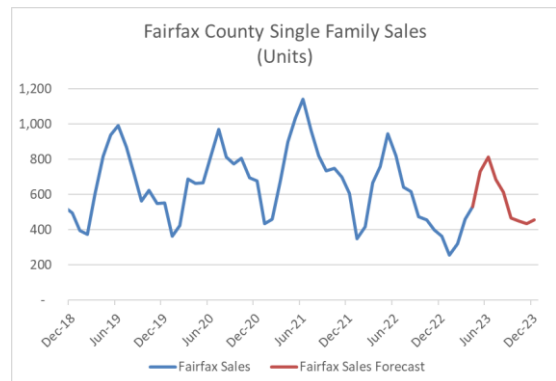
Prices – Single Family

- Housing Prices (Dec 2023): \$860,655
- Median Price in Peak Month: June \$892,794
- Avg. Month-over-Year Change: +0.7%



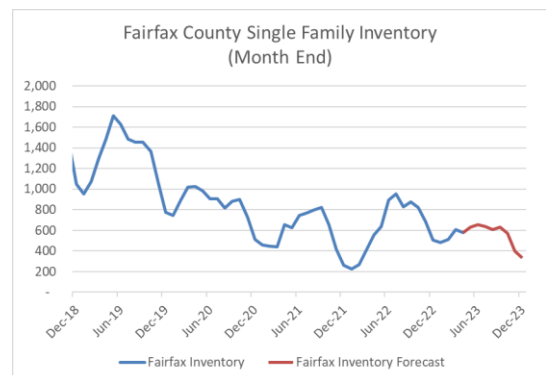
Sales – Single Family

- Unit Sales (2023 annual): 6,215
- Number of Sales in Peak Month: June, 723 units
- Year-over-Year Change (2022 – 2023): -10.0%



Inventory – Single Family

- Units on Market Avg (Month End): 554
- Inventory in Peak Month: June, 653 units
- Avg. Year-over-Year Change: -13.3%

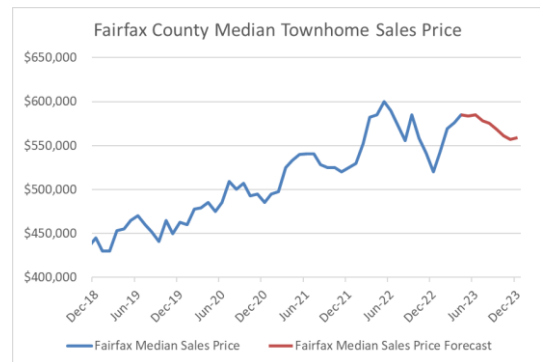


Fairfax County – Townhome 2023

Key Market Statistics

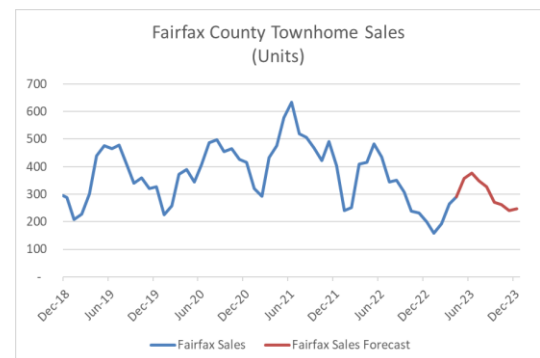
Prices – Townhome

- Housing Prices (Dec 2023): \$559,145
- Median Price in Peak Month: June, \$584,679
- Avg. Month-over-Year Change: +0.4%



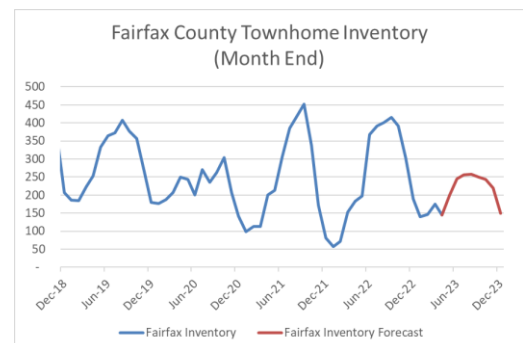
Sales – Townhome

- Unit Sales (2023 Annual): 3,337
- Number of Sales in Peak Month: June, 378 units
- Year-over-Year Change (2022-2023): -14.6%



Inventory – Townhome

- Avg on Market (Month End): 202
- Inventory in Peak Month: Aug, 257 units
- Avg. Year-over-Year Change: -22.2%

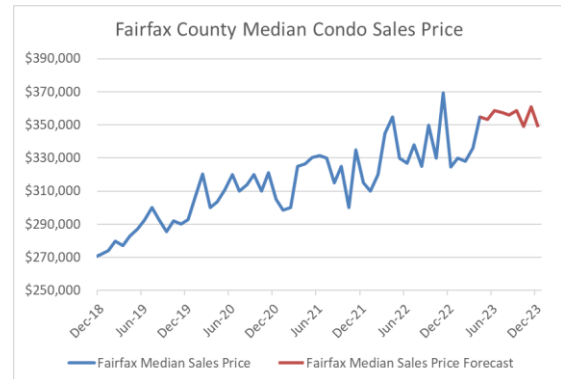


Fairfax County – Condo 2023

Key Market Statistics

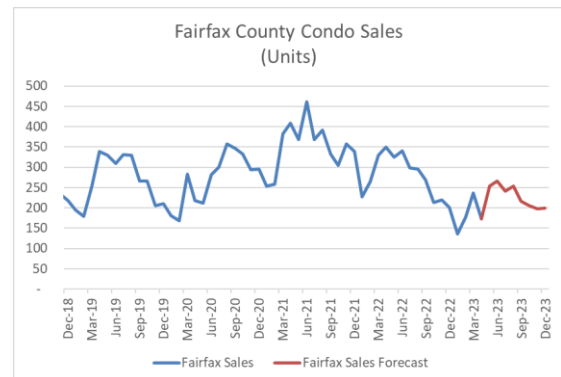
Prices – Condo

- Housing Prices (Dec 2023): \$348,644
- Median Price in Peak Month: June, \$358,760
- Avg. Month-over-Year Change: +4.3%



Sales – Condo

- Unit Sales (2023): 2,556
- Number of Sales in Peak Month: Jun, 266 units
- Year-over-Year Change (2022-2023): -23.3%



Inventory – Condo

- Avg Units on Market (Month End): 137
- Inventory in Peak Month: April, 160 units
- Avg. Year-over-Year Change: -48.8%

