## Unlicensed Assistants Permitted & Prohibited Acts

## **Permitted:**

- Perform general clerical duties, like answer phones, respond to electronic media & provide information shown on the listing
- \* Submit listings & changes to MLS (if allowed)
- \* Follow up on loan commitments after contracts have been ratified
- \* Have keys made for listings
- \* Compute commission checks
- \* Place signs on properties
- \* Act as a courier service
- \* Schedule appointments
- \* Record & deposit EMDs, security deposits & advance rents
- \* Prepare contract forms for approval of the licensee & supervising broker
- Prepare promotional materials & advertisements for approval of the licensee & supervising broker
- \* Assemble closing documents
- \* Obtain public information from governmental entities
- \* Monitor license & personnel files
- \* Order routine repairs as directed by licensees
- \* Compensated at a predetermined rate (hourly or salary) not transaction based
- \* Perform any other activities undertaken in the regular course of business for which a license is not required

## **Prohibited:**

- \* Have them show property
- \* Have them hold an open house
- \* Have them answer questions about listings, title, financing, closing, contracts, brokerage agreements & legal documents
- \* Have them discuss, explain or negotiate a contract, listing, lease, or property management agreement with anyone outside the firm
- \* Pay them a commission, commission split or based on a transaction



