



Takes You Further.®

DERRICK SWAAK – President

RYAN T. MCLAUGHLIN, CAE, CIPS, RCE – Chief Executive Officer

Welcome to the Northern Virginia Association of REALTORS® (“NVAR”)!

You have just joined one of the largest, most influential associations in the world, the National Association of REALTORS® located in Chicago, Illinois, and of course your local association, NVAR®, located in Fairfax and Herndon, Virginia.

Associations exist to protect the professional, business, and ethical interests of their members. We at NVAR are proud of the many services we offer to assist our members in helping them reach and exceed their personal goals.

Our website, [www.nvar.com](http://www.nvar.com), will keep you informed on the latest information pertaining to your business, including our amazing Shop REALTOR® portal. Shop REALTOR® has everything you need from accessing your member benefits, registering for classes, shopping our REALTOR® store, reviewing market statistics, networking with service providers, and more.

2021 is NVAR's Centennial Year. As we turn 100 years old, we have an amazing opportunity to honor our members' accomplishments, celebrate their positive impact on the community, and embrace the future of the real estate industry. We hope to see you at one of the many virtual and in-person Centennial Celebrations planned for this year.

We are delighted to welcome you into the REALTOR® family. My advice to you as you embark on this new journey is keep an open mind, always be improving, stay curious, and take advantage of your NVAR membership. We are here to serve you and, ultimately, the buyers and sellers of tomorrow. We wish you the best of luck in your new profession.

Sincerely,

Derrick Swaak  
President



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of REALTORS®

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