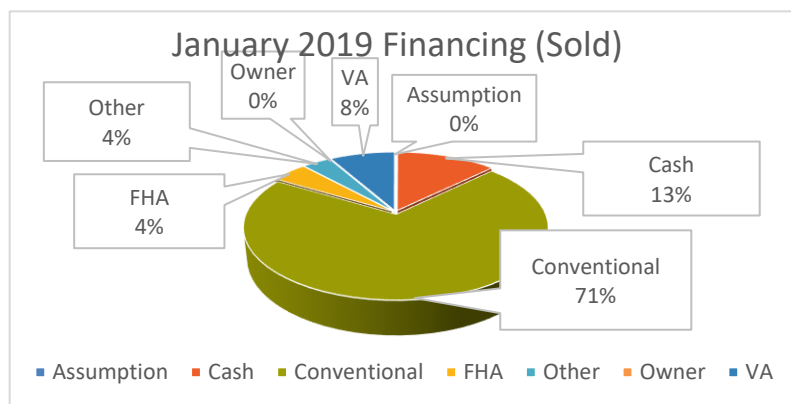




NORTHERN VIRGINIA ASSOCIATION OF REALTORS®
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Northern Virginia Area*
Home Sales Report
January 2019

HOME SALES	Percent Change	2019	2018
Detached		502	437
Attached		263	276
Condos & Co-ops		362	384
Total	2.73%	1,127	1,097
Average Days On Market	-21.25%	63	80
INVENTORY			
Detached		1,130	1,212
Attached		252	326
Condos & Co-ops		368	655
Total	-20.20%	1,750	2,193
New Listings	-5.37%	1,534	1,621
New Under Contract Sales	79.07%	924	516
New Contingent Sales	-53.45%	432	928
All Pending Sales	-2.44%	1,678	1,720
Months Supply	-22.32%	1.55	2.00
SALES PRICE			
Average	-0.47%	\$565,032	\$567,710
Median	4.21%	\$495,000	\$475,000
YEAR TO DATE			
YTD Homes Sold	2.73%	1,127	1,097
YTD Sales Volume	2.07%	\$635,661,162	\$622,778,161
YTD Average Sales Price	-0.65%	\$564,029	\$567,710



***EDITOR'S NOTE:** Figures are based on data extracted from RealEstate Business Intelligence, LLC (RBIntel). Figures include data from the counties of Fairfax and Arlington, and the cities of Alexandria, Falls Church, Fairfax, and the towns of Vienna, Herndon and Clifton Park.