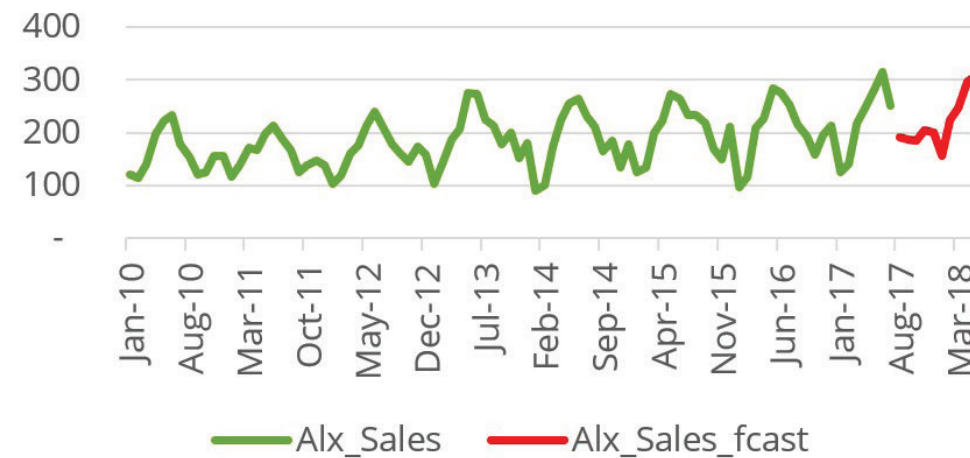


Alexandria Housing Outlook

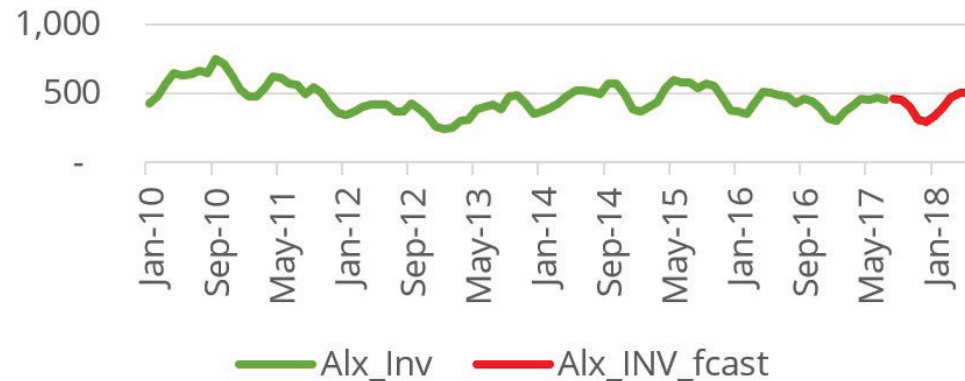
Alexandria Median Housing Price



Alexandria Housing Unit Sales



Alexandria Housing Inventory (month end)

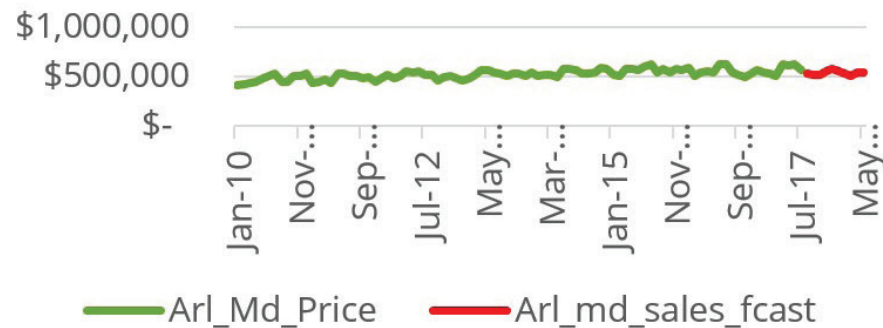


2018 FORECAST:

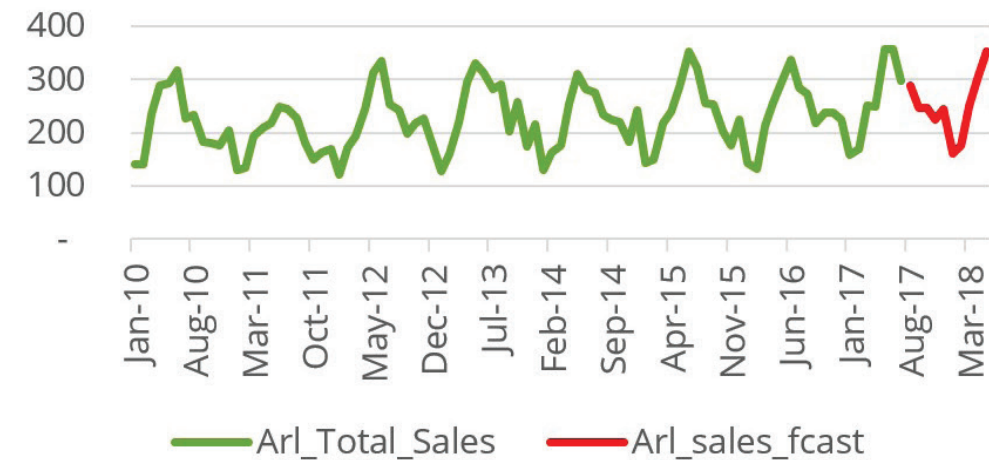
- **Median Housing Prices:** Up 3.7% (Dec 18: \$529,741)
- **Unit Sales:** Up 3.5% (8 units, Dec 18: 216)
- **Inventory:** Down 6.6% (23units, Dec 18: 317)

Arlington Market Outlook

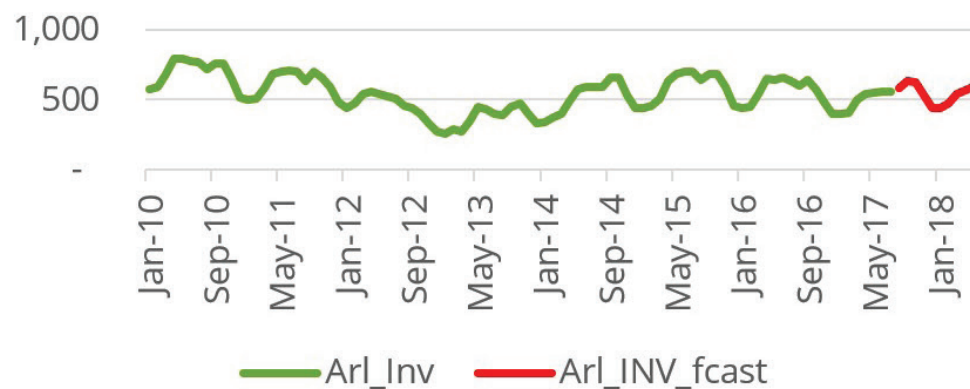
Arlington Median Housing Prices



Arlington Housing Sales (units)



Arlington Housing Inventory (month end)

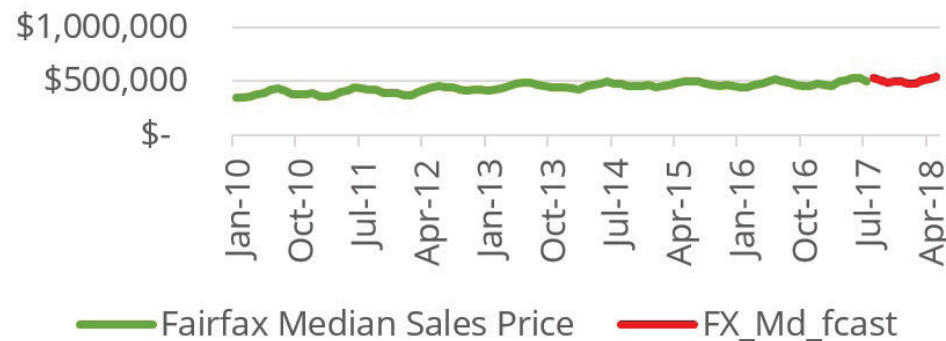


2018 FORECAST:

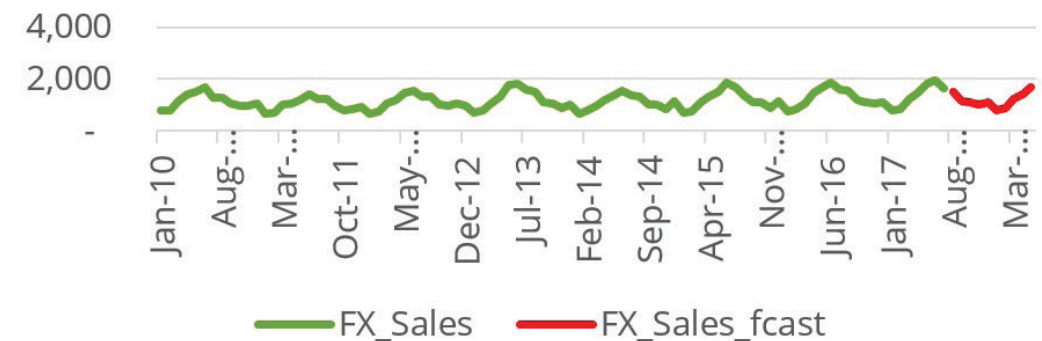
- **Median Housing Prices:** Up 5.1% (Dec 18: \$618,072)
- **Unit Sales:** Up 2.0% (5 units, Dec 18: 242)
- **Inventory:** Down 1.1% (4 units, Dec 18: 378)

Fairfax County Housing Outlook

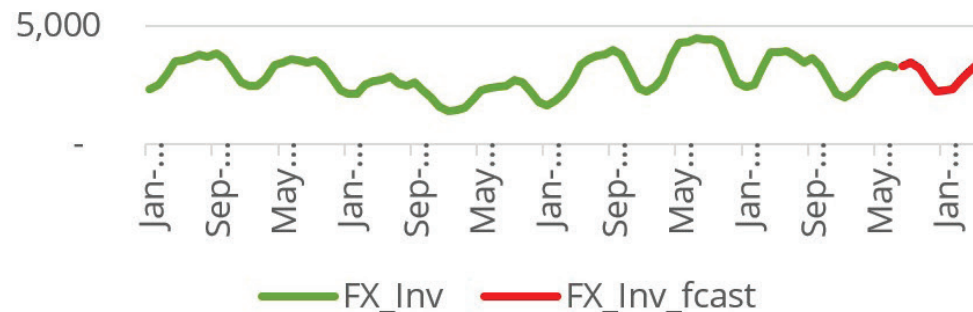
Fairfax County Median Sales
Price



Fairfax County Housing Sales
(units)



Fairfax County Housing
Inventory
(month end)



2018 FORECAST:

- **Median Housing Prices:** Up 3.1% (Dec. 18: \$484,449)
- **Unit Sales:** Up 1.7% (20 units, Dec 18: 1,191)
- **Inventory:** Down 2.3% (-48 units, Dec 18: 2,025)