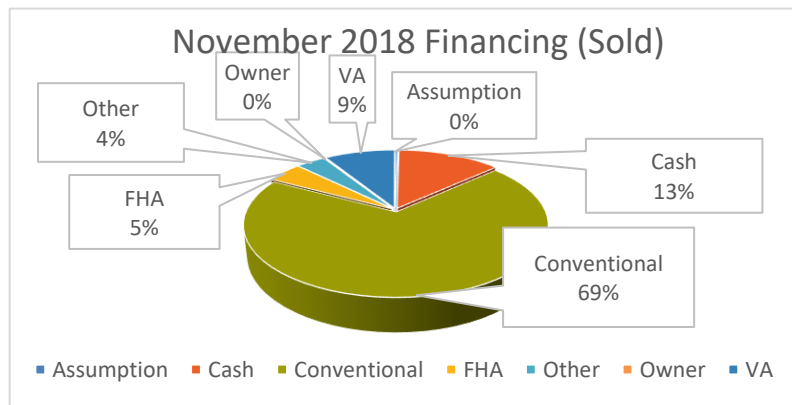




NORTHERN VIRGINIA ASSOCIATION OF REALTORS®  
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**Northern Virginia Area\***  
**Home Sales Report**  
**November 2018**

HOME SALES	Percent Change	2018	2017
Detached		666	707
Attached		391	420
Condos & Co-ops		446	490
<b>Total</b>	<b>-7.05%</b>	<b>1,503</b>	<b>1,617</b>
Average Days On Market	22.00%	61	50
<b>INVENTORY</b>			
Detached		1,708	1,730
Attached		475	535
Condos & Co-ops		668	970
<b>Total</b>	<b>-11.87%</b>	<b>2,851</b>	<b>3,235</b>
New Listings	-3.91%	1,424	1,482
New Under Contract Sales	89.15%	1,046	553
New Contingent Sales	-32.58%	658	976
All Pending Sales	8.26%	2,123	1,961
Months Supply	-5.19%	1.90	2.00
<b>SALES PRICE</b>			
Average	-0.56%	\$577,476	\$580,733
Median	2.02%	\$510,000	\$499,900
<b>YEAR TO DATE</b>			
YTD Homes Sold	-2.92%	19,880	20,479
YTD Sales Volume	-1.08%	\$11,690,359,917	\$11,817,920,655
YTD Average Sales Price	1.90%	\$588,046	\$577,075



Thank you to our partner:



\*EDITOR'S NOTE: Figures are based on data extracted from RealEstate Business Intelligence, LLC (RBIntel). Figures include data from the counties of Fairfax and Arlington, and the cities of Alexandria, Falls Church, Fairfax, and the towns of Vienna, Herndon and Clifton.