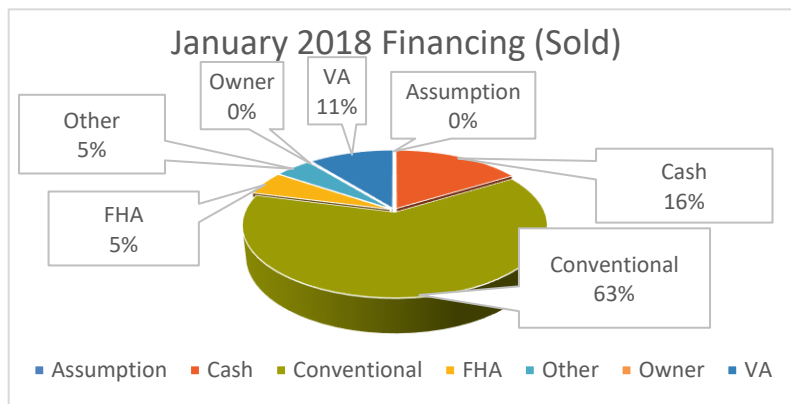




NORTHERN VIRGINIA ASSOCIATION OF REALTORS®
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Northern Virginia Area*
 Home Sales Report
 January 2018

HOME SALES	Percent Change	2018	2017
Detached		437	479
Attached		276	278
Condos & Co-ops		384	353
Total	-1.17%	1,097	1,110
Average Days On Market	-7.35%	63	68
INVENTORY			
Detached		1,212	1,573
Attached		326	346
Condos & Co-ops		655	811
Total	-19.67%	2,193	2,730
New Listings	-5.70%	1,621	1,719
New Under Contract Sales	14.67%	516	450
New Contingent Sales	-9.73%	928	1,028
All Pending Sales	-9.95%	1,720	1,910
Months Supply	-18.72%	2.00	2.46
SALES PRICE			
Average	3.21%	\$567,710	\$550,069
Median	2.76%	\$475,000	\$462,250
YEAR TO DATE			
YTD Homes Sold	-1.17%	1,097	1,110
YTD Sales Volume	2.00%	\$622,778,161	\$610,576,325
YTD Average Sales Price	3.21%	\$567,710	\$550,069



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*EDITOR'SNOTE: Figures are based on data extracted from RealEstate Business Intelligence, LLC (RBIntel). Figures include data from the counties of Fairfax and Arlington, and the cities of Alexandria, Falls Church, Fairfax, and the towns of Vienna, Herndon and Clifton