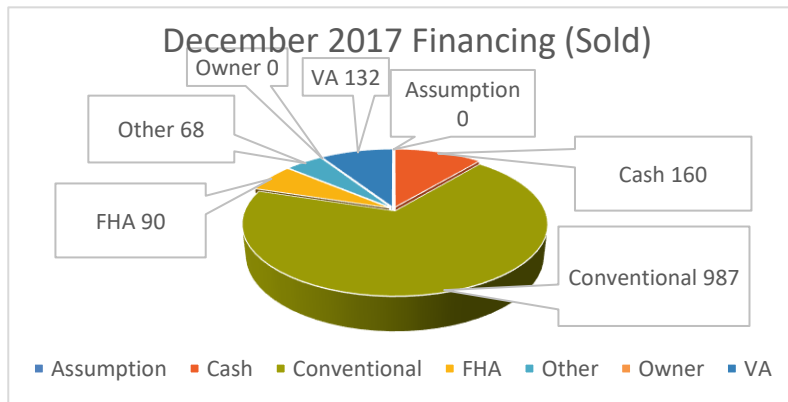




NORTHERN VIRGINIA ASSOCIATION OF REALTORS®
 8407 Pennell St., Fairfax, VA 22031 | 703.207.3216
 webmaster@nvar.com

Northern **Virginia** Area*
 Home Sales Report
 December 2017

HOME SALES	Percent Change	2017	2016
Detached		643	689
Attached		384	423
Condos & Co-ops		410	446
Total	-7.77%	1,437	1,558
Average Days On Market	-9.38%	58	64
INVENTORY			
Detached		1,284	1,580
Attached		384	405
Condos & Co-ops		718	886
Total	-16.89%	2,386	2,871
New Listings	-20.37%	860	1,080
New Under Contract Sales	-2.95%	461	475
New Contingent Sales	-14.07%	629	732
All Pending Sales	-11.38%	1,487	1,678
Months Supply	-9.90%	1.66	1.84
SALES PRICE			
Average	3.54%	\$591,005	\$570,789
Median	5.15%	\$510,000	\$485,000
YEAR TO DATE			
YTD Homes Sold	3.88%	21,916	21,097
YTD Sales Volume	7.92%	\$12,667,194,486	\$11,737,694,476
YTD Average Sales Price	3.89%	\$577,988	\$556,368



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*EDITOR'SNOTE: Figures are based on data extracted from RealEstate Business Intelligence, LLC (RBIntel). Figures include data from the counties of Fairfax and Arlington, and the cities of Alexandria, Falls Church, Fairfax, and the towns of Vienna, Herndon and Clifton.