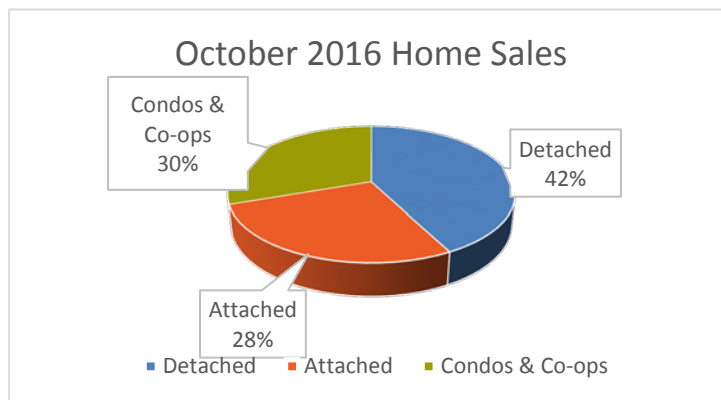




NORTHERN VIRGINIA ASSOCIATION OF REALTORS®
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Northern Virginia Area*
Home Sales Report
October 2016

HOME SALES	Percent Change	2016	2015
Detached	1.72%	652	641
Attached	-4.09%	422	440
Condos & Co-ops	5.19%	466	443
Total	1.05%	1,540	1,524
Average Days On Market	-10.34%	52	58
New Pending Sales	2.67%	1,731	1,686
All Pending Sales	7.14%	2,326	2,171
ACTIVE LISTINGS			
Detached	-15.42%	2,447	2,893
Attached	-31.16%	751	1,091
Condos & Co-ops	-21.96%	1,237	1,585
Total	-20.36%	4,435	5,569
Months Supply	-21.19%	2.88	3.65
SALES PRICE			
Average	0.80%	\$547,805	\$543,465
Median	0.98%	\$465,500	\$461,000
YEAR TO DATE			
YTD Homes Sold	2.95%	17,997	17,482
YTD Sales Volume	2.73%	\$10,016,111,409	\$9,750,057,287
YTD Average Sales Price	-0.21%	\$556,543	\$557,720



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***EDITOR'S NOTE:** Figures are based on data extracted from RealEstate Business Intelligence, LLC (RBIIntel). Figures include data from the counties of Fairfax and Arlington, and the cities of Alexandria, Falls Church, Fairfax, and the towns of Vienna, Herndon and Clifton. Ground Rent units are included in Condos & Co-ops. The information is deemed reliable but not guaranteed. Data maintained by RBIIntel may not reflect all real estate activity in the market.