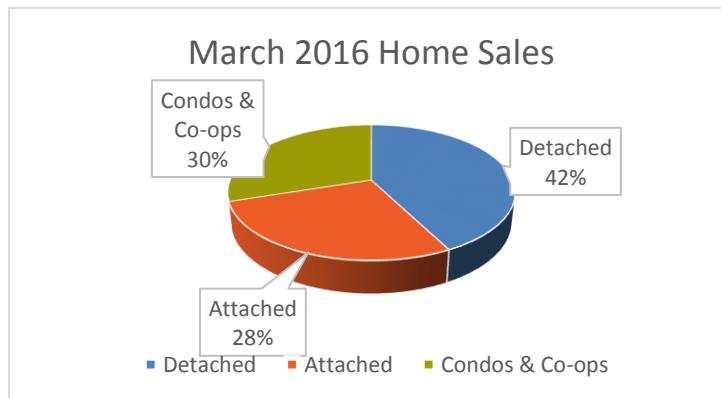




NORTHERN VIRGINIA ASSOCIATION OF REALTORS®
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Northern Virginia Area*
Home Sales Report
March 2016

HOME SALES	Percent Change	2016	2015
Detached		654	673
Attached		425	440
Condos & Co-ops		463	425
Total	0.26%	1,542	1,538
Average Days On Market	6.45%	66	62
New Pending Sales	7.20%	2,458	2,293
All Pending Sales	11.26%	3,082	2,770
ACTIVE LISTINGS			
Detached		2,382	2,061
Attached		639	625
Condos & Co-ops		1,264	1,145
Total	11.85%	4,285	3,831
Months Supply	11.56%	2.78	2.49
SALES PRICE			
Average	-1.91%	\$537,628	\$548,101
Median	-2.00%	\$465,500	\$475,000
YEAR TO DATE			
YTD Homes Sold	1.25%	3,657	3,612
YTD Sales Volume	-0.05%	\$1,961,125,098	\$1,962,162,328
YTD Average Sales Price	-1.28%	\$536,266	\$543,234



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***EDITOR'S NOTE:** Figures are based on data extracted from RealEstate Business Intelligence, LLC (RBIIntel). Figures include data from the counties of Fairfax and Arlington, and the cities of Alexandria, Falls Church, Fairfax, and the towns of Vienna, Herndon and Clifton. Ground Rent units are included in Condos & Co-ops. The information is deemed reliable but not guaranteed. Data maintained by RBIIntel may not reflect all real estate activity in the market.