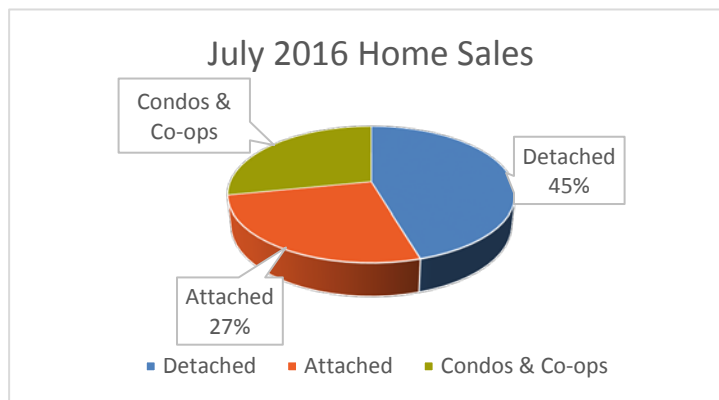




NORTHERN VIRGINIA ASSOCIATION OF REALTORS®  
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**Northern Virginia Area\***  
**Home Sales Report**  
**August 2016**

HOME SALES	Percent Change	2016	2015
Detached	12.35%	955	850
Attached	4.50%	557	533
Condos & Co-ops	16.54%	592	508
<b>Total</b>	<b>11.26%</b>	<b>2,104</b>	<b>1,891</b>
Average Days On Market	2.13%	48	47
New Pending Sales	4.95%	1,888	1,799
All Pending Sales	9.82%	2,483	2,261
<b>ACTIVE LISTINGS</b>			
Detached	-16.43%	2,488	2,977
Attached	-29.16%	787	1,111
Condos & Co-ops	-20.31%	1,287	1,615
<b>Total</b>	<b>-20.01%</b>	<b>4,562</b>	<b>5,703</b>
Months Supply	-28.11%	2.17	3.02
<b>SALES PRICE</b>			
Average	-0.11%	\$559,364	\$559,988
Median	0.00%	\$490,000	\$490,000
<b>YEAR TO DATE</b>			
YTD Homes Sold	3.18%	14,782	14,327
YTD Sales Volume	3.16%	\$8,280,464,346	\$8,026,711,308
YTD Average Sales Price	-0.01%	\$560,172	\$560,251



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**\*EDITOR'S NOTE:** Figures are based on data extracted from RealEstate Business Intelligence, LLC (RBIIntel). Figures include data from the counties of Fairfax and Arlington, and the cities of Alexandria, Falls Church, Fairfax, and the towns of Vienna, Herndon and Clifton. Ground Rent units are included in Condos & Co-ops. The information is deemed reliable but not guaranteed. Data maintained by RBIIntel may not reflect all real estate activity in the market.