

NORTHERN VIRGINIA ASSOCIATION OF REALTORS®

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NORTHERN VIRGINIA AREA* HOME SALES REPORT December 2015

| HOME SALES | 2015 | 2014 |
|-------------------------|---------------------------|------------------|
| Detached | 695 | 772 |
| Attached | 465 | 408 |
| Condos & Co-ops | 463 | 416 |
| Total | (+1.69%) 1,623 | 1,596 |
| Average Days On Market | (+1.54%) 66 | 65 |
| New Pending Sales | (+10.05%) 1,226 | 1,114 |
| ACTIVE LISTINGS | | |
| Detached | 1,784 | 1,638 |
| Attached | 586 | 622 |
| Condos & Co-ops | 1,100 | 972 |
| Total | (+7.36%) 3,470 | 3,232 |
| Months Supply | (+5.58%) 2.14 | 2.03 |
| SALES PRICE | | |
| Average | (-3.71%) \$551,451 | \$572,712 |
| Median | (-0.02%) \$479,900 | \$480,000 |
| YEAR TO DATE | | |
| YTD Homes Sold | (+8.77%) 20,335 | 18,696 |
| YTD Sales Volume | (+9.91%) \$11,326,497,010 | \$10,305,604,354 |
| YTD Average Sales Price | (+1.05%) \$556,995 | \$551,220 |

*EDITOR'S NOTE: Figures are based on data extracted from RealEstate Business Intelligence, LLC (RBIntel).

Figures include data collected from the counties of Fairfax and Arlington, and the cities of

Alexandria, Falls Church, Fairfax, and the towns of Vienna, Herndon and Clifton. Ground Rent units are

included in Condos & Co-ops. The information is deemed reliable but not guaranteed. Data maintained by

RBIntel may not reflect all real estate activity in the market.

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