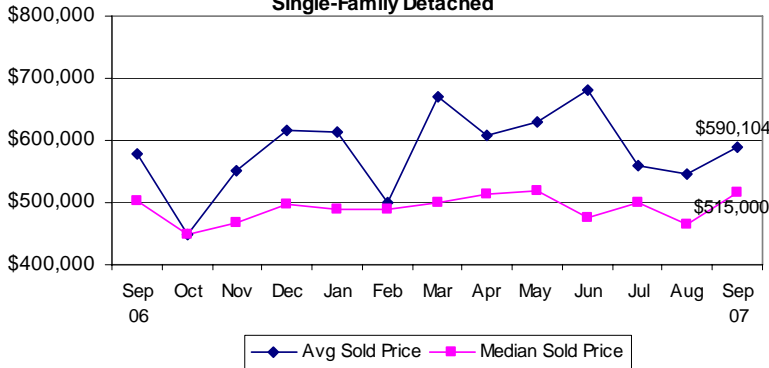


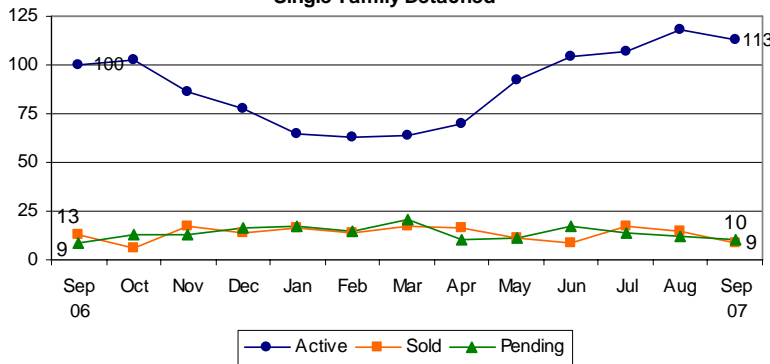
Average and Median Sold Price
City of Fairfax
Single-Family Detached



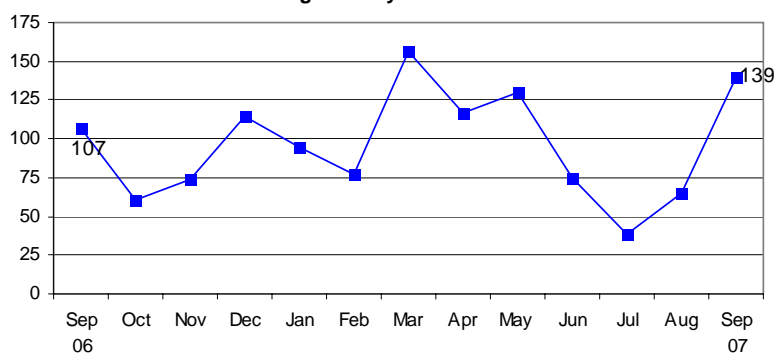
Price Data
City of Fairfax
Single-Family Detached

| | Sep 06 | Sep 07 | % Chg. |
|-------------------|-----------|-----------|--------|
| Avg. Sold Price | \$579,115 | \$590,104 | 2% |
| Avg. Net Price | \$566,779 | \$584,938 | 3% |
| Median Sold Price | \$502,000 | \$515,000 | 3% |

Units Sold, Pending Contracts and Active Listings
City of Fairfax
Single-Family Detached



Days on the Market
City of Fairfax
Single-Family Detached



Units Sold by Price Range
City of Fairfax
Single-Family Detached

| Price Range | Sep 06 | Sep 07 | % Chg. |
|---------------------|-----------|----------|-------------|
| Less than \$200,000 | 0 | 0 | - |
| \$200,000-299,999 | 0 | 0 | - |
| \$300,000-399,999 | 1 | 0 | -100% |
| \$400,000-499,999 | 4 | 4 | 0% |
| \$500,000-599,999 | 7 | 2 | -71% |
| \$600,000-699,999 | 0 | 2 | - |
| \$700,000-799,999 | 0 | 0 | - |
| \$800,000-899,999 | 0 | 0 | - |
| \$900,000-999,999 | 0 | 0 | - |
| \$1,000,000+ | 1 | 1 | 0% |
| Totals | 13 | 9 | -31% |

Listings by Price Range
City of Fairfax
Single-Family Detached

| Price Range | Active Listings | | | New Listings | | |
|---------------------|-----------------|------------|------------|--------------|-----------|-------------|
| | Sep 06 | Sep 07 | % Chg. | Sep 06 | Sep 07 | % Chg. |
| Less than \$200,000 | 0 | 0 | - | 0 | 0 | - |
| \$200,000-299,999 | 0 | 0 | - | 0 | 0 | - |
| \$300,000-399,999 | 2 | 9 | 350% | 2 | 1 | -50% |
| \$400,000-499,999 | 29 | 36 | 24% | 16 | 10 | -38% |
| \$500,000-599,999 | 30 | 26 | -13% | 13 | 6 | -54% |
| \$600,000-699,999 | 15 | 12 | -20% | 2 | 1 | -50% |
| \$700,000-799,999 | 5 | 3 | -40% | 1 | 2 | 100% |
| \$800,000-899,999 | 0 | 5 | - | 0 | 1 | - |
| \$900,000-999,999 | 1 | 3 | 200% | 1 | 1 | 0% |
| \$1,000,000+ | 18 | 19 | 6% | 0 | 3 | - |
| Totals | 100 | 113 | 13% | 35 | 25 | -29% |

DEFINITIONS

Active listings: listings with one of the following listings statuses at the end of the month: ACTIVE, CNTG/NO KO or CNTG/KO.
 Pending contracts: homes that went under contract during the month.
 Avg. sold price: mathematical average of price of all homes sold.
 Median sold price: price at which half of the homes sold for more and half sold for less.
 Net price: sold price minus the amount of any seller subsidy.
 Days on the market: calculated from the MRIS days on the market field (DOMP).

Data Source: Metropolitan Regional Information Systems, Inc. (MRIS)

Data presented in this report may differ from MRIS and other reports because of the different timing of data retrieval.