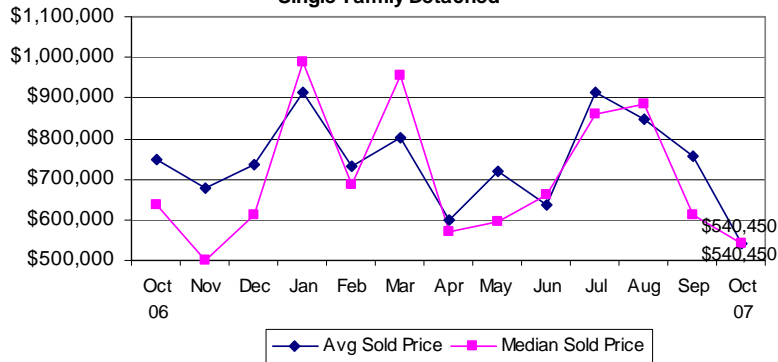


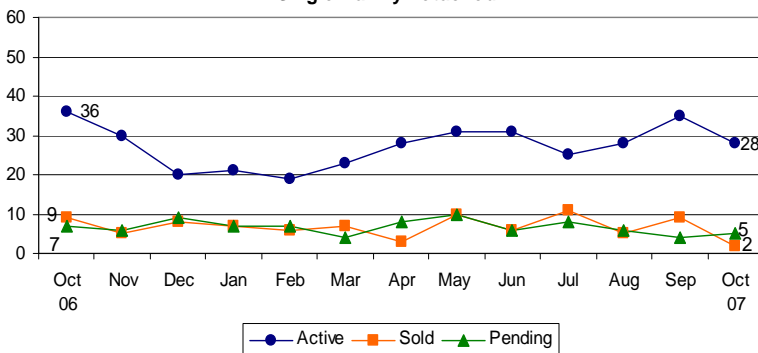
Average and Median Sold Price
City of Falls Church
Single-Family Detached



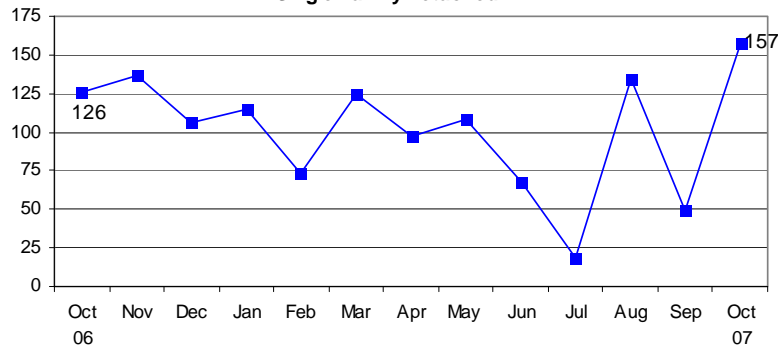
Price Data
City of Falls Church
Single-Family Detached

	Oct 06	Oct 07	% Chg.
Avg. Sold Price	\$748,367	\$540,450	-28%
Avg. Net Price	\$743,367	\$540,450	-27%
Median Sold Price	\$635,000	\$540,450	-15%

Units Sold, Pending Contracts and Active Listings
City of Falls Church
Single-Family Detached



Days on the Market
City of Falls Church
Single-Family Detached



Units Sold by Price Range
City of Falls Church
Single-Family Detached

Price Range	Oct 06	Oct 07	% Chg.
Less than \$200,000	0	0	-
\$200,000-299,999	0	0	-
\$300,000-399,999	0	0	-
\$400,000-499,999	1	1	0%
\$500,000-599,999	2	0	-100%
\$600,000-699,999	3	1	-67%
\$700,000-799,999	0	0	-
\$800,000-899,999	0	0	-
\$900,000-999,999	1	0	-100%
\$1,000,000+	2	0	-100%
Totals	9	2	-78%

Listings by Price Range
City of Falls Church
Single-Family Detached

Price Range	Active Listings			New Listings		
	Oct 06	Oct 07	% Chg.	Oct 06	Oct 07	% Chg.
Less than \$200,000	0	0	-	0	0	-
\$200,000-299,999	0	0	-	0	0	-
\$300,000-399,999	0	0	-	0	0	-
\$400,000-499,999	4	2	-50%	2	0	-100%
\$500,000-599,999	9	6	-33%	1	2	100%
\$600,000-699,999	5	2	-60%	1	0	-100%
\$700,000-799,999	3	1	-67%	0	0	-
\$800,000-899,999	1	3	-	0	0	-
\$900,000-999,999	3	2	-33%	2	0	-100%
\$1,000,000+	11	12	9%	3	2	-33%
Totals	36	28	-22%	9	4	-56%

DEFINITIONS

Active listings: listings with one of the following listings statuses at the end of the month: ACTIVE, CNTG/NO KO or CNTG/KO.

Pending contracts: homes that went under contract during the month.

Avg. sold price: mathematical average of price of all homes sold.

Median sold price: price at which half of the homes sold for more and half sold for less.

Net price: sold price minus the amount of any seller subsidy.

Days on the market: calculated from the MRIS days on the market field (DOMP).

Data Source: Metropolitan Regional Information Systems, Inc. (MRIS)

Data presented in this report may differ from MRIS and other reports because of the different timing of data retrieval.