

FALLS CHURCH CITY HOUSING REPORT

Residential Market Report

Single Family Homes

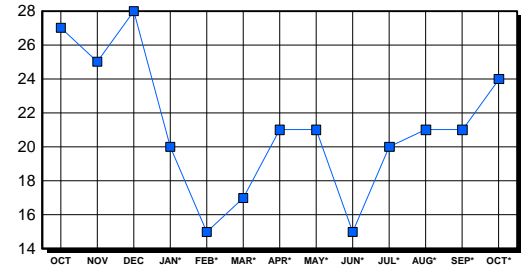
October 2002

LISTINGS

Price Range	New This Month			Total Active		
	2002	2001	% Change	2002	2001	% Change
0-149999	0	0	0.0	0	0	100.0
150000-299999	2	6	-66.7	6	5	20.0
300000-449999	6	5	20.0	9	7	28.6
450000-599999	3	10	-70.0	1	10	-90.0
600000-749999	2	0	0.0	4	4	100.0
750000-999999	1	2	-50.0	3	0	0.0
1000000 & Over	1	0	0.0	1	1	100.0
Grand Total:	15	23	-34.8	24	27	-11.1

INVENTORY TREND

Listings Active At End Of Month

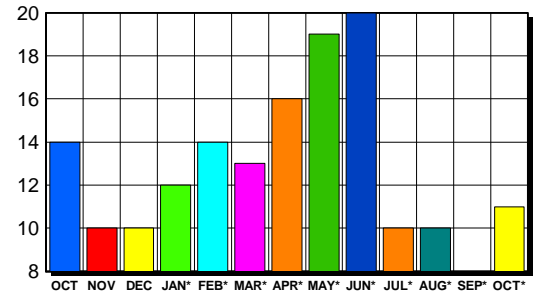


CONTRACTS

Price Range	New This Month			Year-To-Date		
	2002	2001	% Change	2002	2001	% Change
0-149999	0	0	0.0	0	0	0.0
150000-299999	0	4	-400.0	24	26	-7.7
300000-449999	4	4	0.0	51	43	18.6
450000-599999	5	5	0.0	37	27	37.0
600000-749999	2	0	200.0	14	2	600.0
750000-999999	0	1	-100.0	6	3	100.0
1000000 & Over	0	0	0.0	1	1	0.0
Grand Total:	11	14	-21.4	133	102	30.4

SALES TREND

Contracts Ratified Per Month



SETTLEMENTS

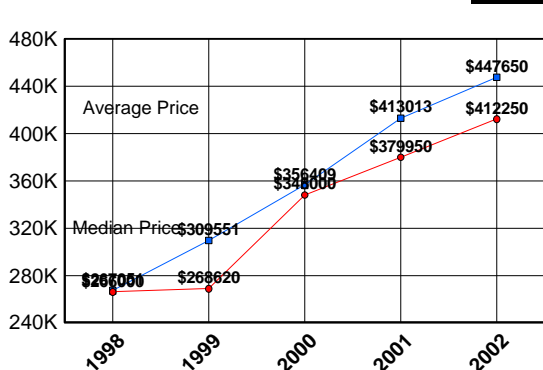
Price Range	New This Month			Year-To-Date		
	2002	2001	% Change	2002	2001	% Change
0-149999	0	0	0.0	0	0	0.0
150000-299999	1	3	-66.7	20	23	-13.0
300000-449999	3	3	0.0	58	42	38.1
450000-599999	4	4	0.0	35	26	34.6
600000-749999	1	0	100.0	16	4	300.0
750000-999999	1	0	100.0	6	2	200.0
1000000 & Over	0	0	0.0	1	1	0.0
Grand Total:	10	10	0.0	136	98	38.8

DATA SOURCE

Metropolitan Regional Information System (MRIS)

NOTES: Properties not listed through this Multiple Listing Service are not reflected. The term "sales" represents ratified purchase contracts. Current year information is preliminary and subject to revision. Current year- to- date contract information may not equal the sum of the monthly contract totals reported in previous issues. Prices are not adjusted for inflation.

AVERAGE & MEDIAN PRICE



MARKET BY PRICE RANGE

