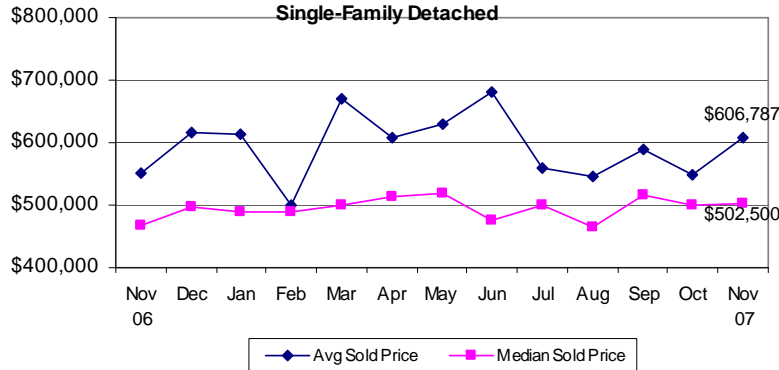


Average and Median Sold Price

City of Fairfax
Single-Family Detached

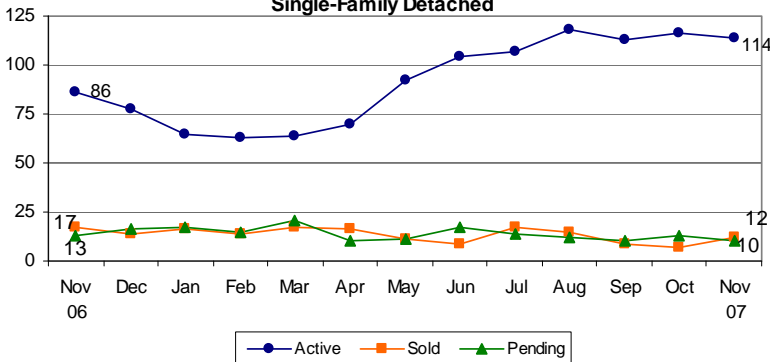


Price Data
City of Fairfax
Single-Family Detached

| | Nov 06 | Nov 07 | % Chg. |
|-------------------|-----------|-----------|--------|
| Avg. Sold Price | \$550,139 | \$606,787 | 10% |
| Avg. Net Price | \$543,139 | \$601,917 | 11% |
| Median Sold Price | \$467,000 | \$502,500 | 8% |

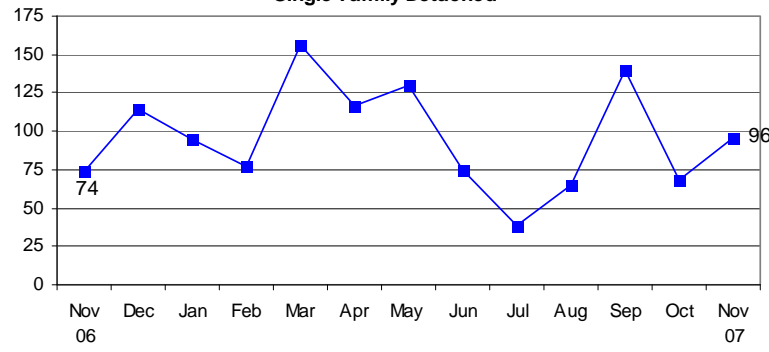
Units Sold, Pending Contracts and Active Listings

City of Fairfax
Single-Family Detached



Days on the Market

City of Fairfax
Single-Family Detached



Units Sold by Price Range

City of Fairfax
Single-Family Detached

| Price Range | Nov 06 | Nov 07 | % Chg. |
|---------------------|-----------|-----------|-------------|
| Less than \$200,000 | 0 | 0 | - |
| \$200,000-299,999 | 0 | 0 | - |
| \$300,000-399,999 | 2 | 2 | 0% |
| \$400,000-499,999 | 9 | 3 | -67% |
| \$500,000-599,999 | 5 | 4 | -20% |
| \$600,000-699,999 | 0 | 0 | - |
| \$700,000-799,999 | 0 | 1 | - |
| \$800,000-899,999 | 0 | 0 | - |
| \$900,000-999,999 | 0 | 0 | - |
| \$1,000,000+ | 1 | 2 | - |
| Totals | 17 | 12 | -29% |

Listings by Price Range

City of Fairfax
Single-Family Detached

| Price Range | Active Listings | | | New Listings | | |
|---------------------|-----------------|------------|------------|--------------|-----------|-------------|
| | Nov 06 | Nov 07 | % Chg. | Nov 06 | Nov 07 | % Chg. |
| Less than \$200,000 | 0 | 0 | - | 0 | 0 | - |
| \$200,000-299,999 | 0 | 1 | - | 0 | 0 | - |
| \$300,000-399,999 | 1 | 12 | 1100% | 0 | 8 | - |
| \$400,000-499,999 | 19 | 38 | 100% | 8 | 14 | 75% |
| \$500,000-599,999 | 33 | 21 | -36% | 3 | 9 | 200% |
| \$600,000-699,999 | 9 | 8 | -11% | 1 | 3 | 200% |
| \$700,000-799,999 | 3 | 2 | -33% | 1 | 1 | 0% |
| \$800,000-899,999 | 0 | 4 | - | 0 | 0 | - |
| \$900,000-999,999 | 2 | 3 | 50% | 0 | 0 | - |
| \$1,000,000+ | 19 | 25 | 32% | 6 | 6 | - |
| Totals | 86 | 114 | 33% | 19 | 41 | 116% |

DEFINITIONS

Active listings: listings with one of the following listings statuses at the end of the month: ACTIVE, CNTG/NO KO or CNTG/KO.
 Pending contracts: homes that went under contract during the month.
 Avg. sold price: mathematical average of price of all homes sold.
 Median sold price: price at which half of the homes sold for more and half sold for less.
 Net price: sold price minus the amount of any seller subsidy.
 Days on the market: calculated from the MRIS days on the market field (DOMP).

Data Source: Metropolitan Regional Information Systems, Inc. (MRIS)

Data presented in this report may differ from MRIS and other reports because of the different timing of data retrieval.