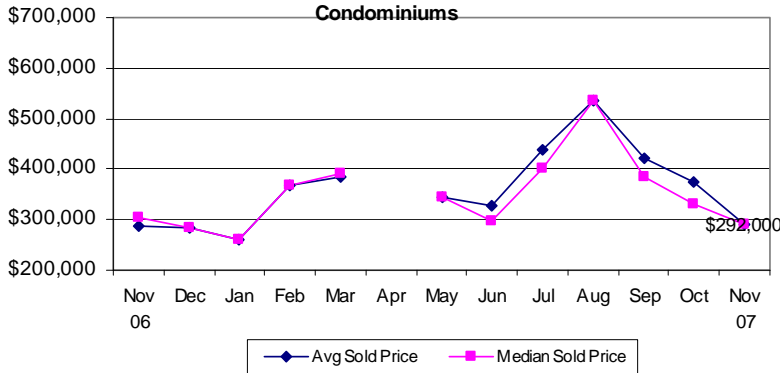


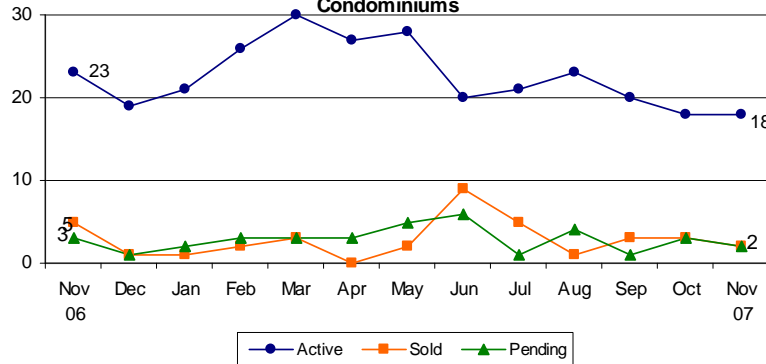
Average and Median Sold Price
City of Falls Church
Condominiums



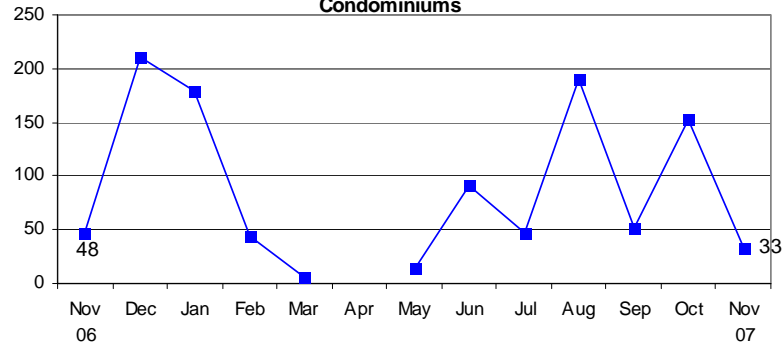
Price Data
City of Falls Church
Condominiums

| | Nov 06 | Nov 07 | % Chg. |
|-------------------|-----------|-----------|--------|
| Avg. Sold Price | \$286,800 | \$292,000 | 2% |
| Avg. Net Price | \$283,770 | \$287,805 | 1% |
| Median Sold Price | \$305,000 | \$292,000 | -4% |

Units Sold, Pending Contracts and Active Listings
City of Falls Church
Condominiums



Days on the Market
City of Falls Church
Condominiums



Units Sold by Price Range
City of Falls Church
Condominiums

| Price Range | Nov 06 | Nov 07 | % Chg. |
|---------------------|----------|----------|-------------|
| Less than \$200,000 | 1 | 0 | - |
| \$200,000-299,999 | 1 | 1 | - |
| \$300,000-399,999 | 3 | 1 | -67% |
| \$400,000-499,999 | 0 | 0 | - |
| \$500,000-599,999 | 0 | 0 | - |
| \$600,000-699,999 | 0 | 0 | - |
| \$700,000-799,999 | 0 | 0 | - |
| \$800,000-899,999 | 0 | 0 | - |
| \$900,000-999,999 | 0 | 0 | - |
| \$1,000,000+ | 0 | 0 | - |
| Totals | 5 | 2 | -60% |

Listings by Price Range
City of Falls Church
Condominiums

| Price Range | Active Listings | | | New Listings | | |
|---------------------|-----------------|-----------|-------------|--------------|----------|------------|
| | Nov 06 | Nov 07 | % Chg. | Nov 06 | Nov 07 | % Chg. |
| Less than \$200,000 | 0 | 0 | - | 0 | 0 | - |
| \$200,000-299,999 | 4 | 4 | 0% | 2 | 3 | 50% |
| \$300,000-399,999 | 3 | 6 | 100% | 0 | 3 | - |
| \$400,000-499,999 | 3 | 1 | -67% | 1 | 0 | -100% |
| \$500,000-599,999 | 2 | 2 | 0% | 0 | 0 | - |
| \$600,000-699,999 | 7 | 2 | -71% | 0 | 0 | - |
| \$700,000-799,999 | 2 | 0 | -100% | 0 | 0 | - |
| \$800,000-899,999 | 1 | 1 | 0% | 0 | 0 | - |
| \$900,000-999,999 | 0 | 0 | - | 0 | 0 | - |
| \$1,000,000+ | 1 | 2 | 100% | 1 | 0 | - |
| Totals | 23 | 18 | -22% | 4 | 6 | 50% |

DEFINITIONS

Active listings: listings with one of the following listings statuses at the end of the month: ACTIVE, CNTG/NO KO or CNTG/KO.
 Pending contracts: homes that went under contract during the month.
 Avg. sold price: mathematical average of price of all homes sold.
 Median sold price: price at which half of the homes sold for more and half sold for less.
 Net price: sold price minus the amount of any seller subsidy.
 Days on the market: calculated from the MRIS days on the market field (DOMP).

Data Source: Metropolitan Regional Information Systems, Inc. (MRIS)
 Data presented in this report may differ from MRIS and other reports because of the different timing of data retrieval.