

LOUDOUN COUNTY HOUSING REPORT

Residential Market Report

Single Family Homes

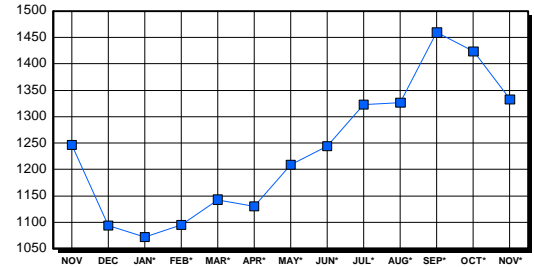
November 2002

LISTINGS

Price Range	New This Month			Total Active		
	2002	2001	% Change	2002	2001	% Change
0-149999	10	26	-61.5	14	29	-51.7
150000-299999	238	250	-4.8	346	469	-26.2
300000-449999	168	161	4.3	397	402	-1.2
450000-599999	100	72	38.9	308	172	79.1
600000-749999	38	12	216.7	122	70	74.3
750000-999999	30	12	150.0	74	54	37.0
1000000 & Over	9	6	50.0	71	51	39.2
Grand Total:	593	539	10.0	1,332	1,247	6.8

INVENTORY TREND

Listings Active At End Of Month

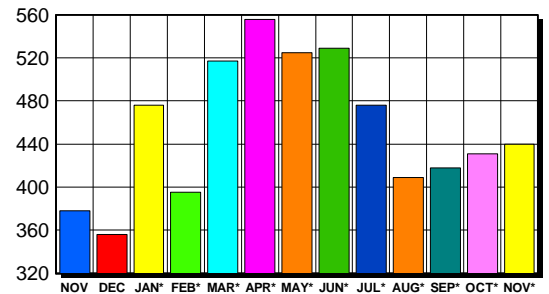


CONTRACTS

Price Range	New This Month			Year-To-Date		
	2002	2001	% Change	2002	2001	% Change
0-149999	7	21	-66.7	126	296	-57.4
150000-299999	223	209	6.7	2,843	2,609	9.0
300000-449999	137	88	55.7	1,516	1,111	36.5
450000-599999	47	28	67.9	481	291	65.3
600000-749999	14	8	75.0	123	78	57.7
750000-999999	8	4	100.0	52	42	23.8
1000000 & Over	4	0	400.0	31	21	47.6
Grand Total:	440	358	22.9	5,172	4,448	16.3

SALES TREND

Contracts Ratified Per Month



SETTLEMENTS

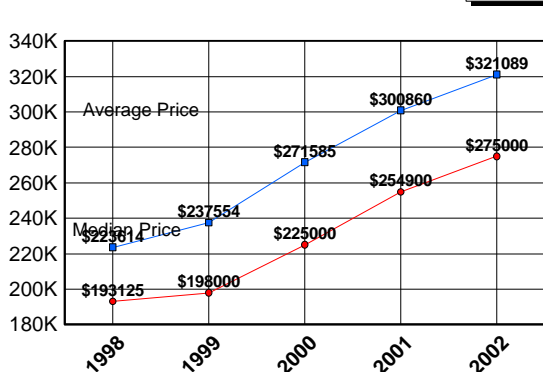
Price Range	New This Month			Year-To-Date		
	2002	2001	% Change	2002	2001	% Change
0-149999	5	22	-77.3	115	291	-60.5
150000-299999	185	172	7.6	2,761	2,545	8.5
300000-449999	103	74	39.2	1,432	1,112	28.8
450000-599999	51	17	200.0	454	294	54.4
600000-749999	9	9	0.0	111	79	40.5
750000-999999	2	5	-60.0	49	41	19.5
1000000 & Over	1	3	-66.7	27	26	3.8
Grand Total:	356	302	17.9	4,949	4,388	12.8

DATA SOURCE

Metropolitan Regional Information System (MRIS)

NOTES: Properties not listed through this Multiple Listing Service are not reflected. The term "sales" represents ratified purchase contracts. Current year information is preliminary and subject to revision. Current year- to- date contract information may not equal the sum of the monthly contract totals reported in previous issues. Prices are not adjusted for inflation.

AVERAGE & MEDIAN PRICE



MARKET BY PRICE RANGE

