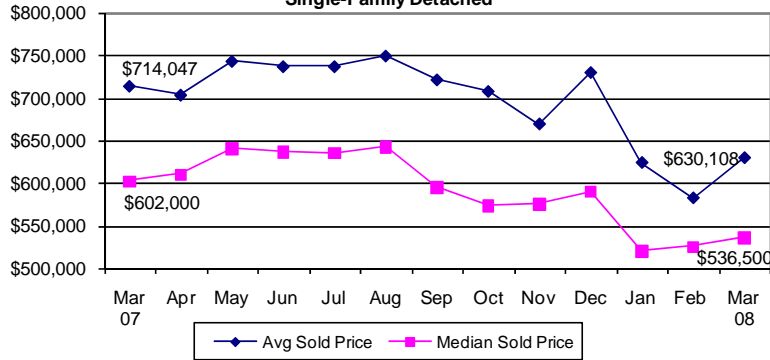


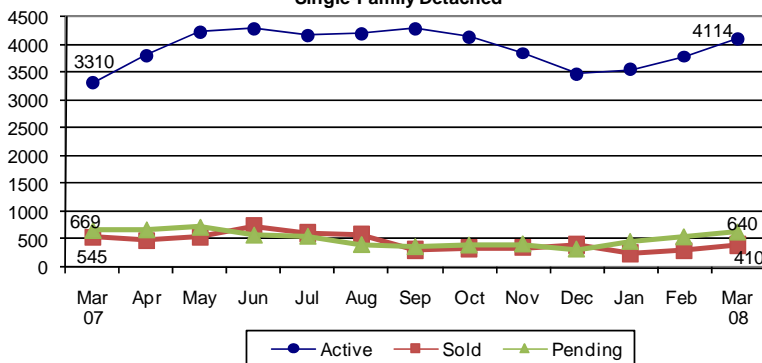
**Average and Median Sold Price**  
Fairfax County  
Single-Family Detached



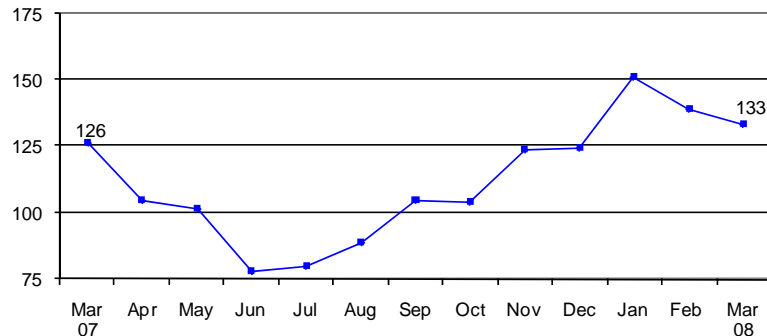
**Price Data**  
Fairfax County  
Single-Family Detached

	Mar 07	Mar 08	% Chg.
Avg. Sold Price	\$714,047	\$630,108	-12%
Avg. Net Price	\$707,633	\$624,155	-12%
Median Sold Price	\$602,000	\$536,500	-11%

**Units Sold, Pending Contracts and Active Listings**  
Fairfax County  
Single-Family Detached



**Days on the Market**  
Fairfax County  
Single-Family Detached



**Units Sold by Price Range**  
Fairfax County  
Single-Family Detached

Price Range	Mar 07	Mar 08	% Chg.
Less than \$200,000	0	0	-
\$200,000-299,999	2	15	650%
\$300,000-399,999	12	77	542%
\$400,000-499,999	108	82	-24%
\$500,000-599,999	138	73	-47%
\$600,000-699,999	98	51	-48%
\$700,000-799,999	58	44	-24%
\$800,000-899,999	37	20	-46%
\$900,000-999,999	30	8	-73%
\$1,000,000+	62	40	-35%
<b>Totals</b>	<b>545</b>	<b>410</b>	<b>-25%</b>

**Listings by Price Range**  
Fairfax County  
Single-Family Detached

Price Range	Active Listings			New Listings		
	Mar 07	Mar 08	% Chg.	Mar 07	Mar 08	% Chg.
Less than \$200,000	1	1	0%	3	2	-33%
\$200,000-299,999	0	145	-	0	50	-
\$300,000-399,999	23	601	2513%	11	194	1664%
\$400,000-499,999	501	787	57%	250	255	2%
\$500,000-599,999	693	641	-8%	357	229	-36%
\$600,000-699,999	497	446	-10%	269	200	-26%
\$700,000-799,999	353	295	-16%	211	109	-48%
\$800,000-899,999	257	226	-12%	133	76	-43%
\$900,000-999,999	173	164	-5%	96	62	-35%
\$1,000,000+	812	808	0%	246	169	-31%
<b>Totals</b>	<b>3310</b>	<b>4114</b>	<b>24%</b>	<b>1576</b>	<b>1346</b>	<b>-15%</b>

**DEFINITIONS**

Active listings: listings with one of the following listings statuses at the end of the month: ACTIVE, CNTG/NO KO or CNTG/KO.  
 Pending contracts: homes that went under contract during the month.  
 Avg. sold price: mathematical average of price of all homes sold.  
 Median sold price: price at which half of the homes sold for more and half sold for less.  
 Net price: sold price minus the amount of any seller subsidy.  
 Days on the market: calculated from the MRIS days on the market field (DOMP).

Data Source: Metropolitan Regional Information Systems, Inc. (MRIS)  
 Data presented in this report may differ from MRIS and other reports because of the different timing of data retrieval.