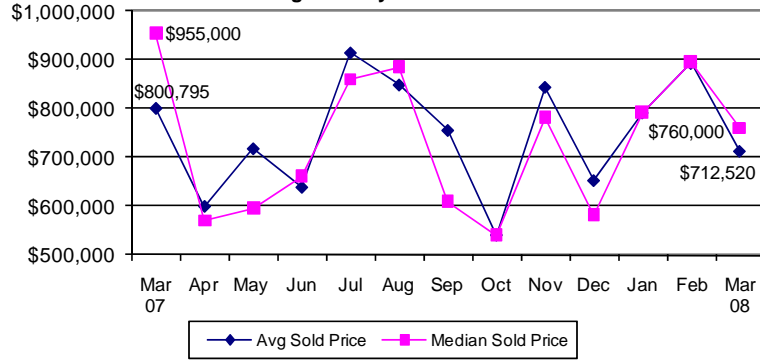


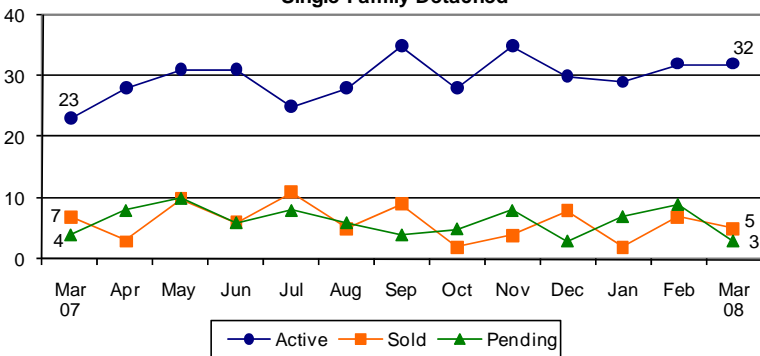
Average and Median Sold Price
City of Falls Church
Single-Family Detached



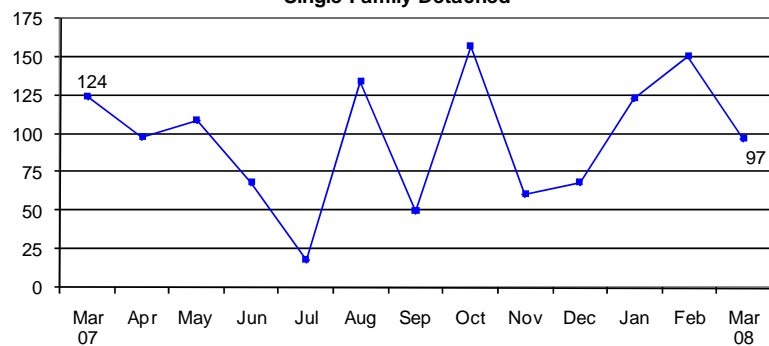
Price Data
City of Falls Church
Single-Family Detached

	Mar 07	Mar 08	% Chg.
Avg. Sold Price	\$800,795	\$712,520	-11%
Avg. Net Price	\$800,080	\$707,070	-12%
Median Sold Price	\$955,000	\$760,000	-20%

Units Sold, Pending Contracts and Active Listings
City of Falls Church
Single-Family Detached



Days on the Market
City of Falls Church
Single-Family Detached



Units Sold by Price Range
City of Falls Church
Single-Family Detached

Price Range	Mar 07	Mar 08	% Chg.
Less than \$200,000	0	0	-
\$200,000-299,999	0	0	-
\$300,000-399,999	0	0	-
\$400,000-499,999	0	2	-
\$500,000-599,999	3	0	-100%
\$600,000-699,999	0	0	-
\$700,000-799,999	0	2	-
\$800,000-899,999	0	0	-
\$900,000-999,999	3	0	-100%
\$1,000,000+	1	1	0%
Totals	7	5	-29%

Listings by Price Range
City of Falls Church
Single-Family Detached

Price Range	Active Listings			New Listings		
	Mar 07	Mar 08	% Chg.	Mar 07	Mar 08	% Chg.
Less than \$200,000	0	0	-	0	0	-
\$200,000-299,999	0	0	-	0	0	-
\$300,000-399,999	0	2	-	0	0	-
\$400,000-499,999	1	1	0%	1	1	0%
\$500,000-599,999	3	7	133%	3	2	-33%
\$600,000-699,999	5	2	-60%	2	1	-50%
\$700,000-799,999	2	3	50%	1	3	200%
\$800,000-899,999	0	3	-	0	2	-
\$900,000-999,999	0	4	-	0	0	-
\$1,000,000+	12	10	-17%	3	2	-33%
Totals	23	32	39%	10	11	10%

DEFINITIONS

Active listings: listings with one of the following listings statuses at the end of the month: ACTIVE, CNTG/NO KO or CNTG/KO.
 Pending contracts: homes that went under contract during the month.
 Avg. sold price: mathematical average of price of all homes sold.
 Median sold price: price at which half of the homes sold for more and half sold for less.
 Net price: sold price minus the amount of any seller subsidy.
 Days on the market: calculated from the MRIS days on the market field (DOMP).

Data Source: Metropolitan Regional Information Systems, Inc. (MRIS)

Data presented in this report may differ from MRIS and other reports because of the different timing of data retrieval.