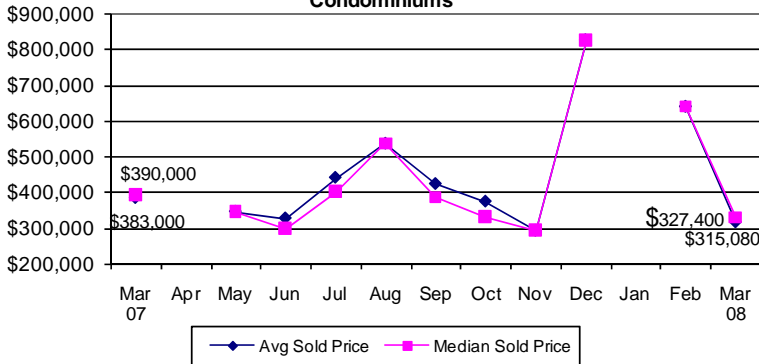


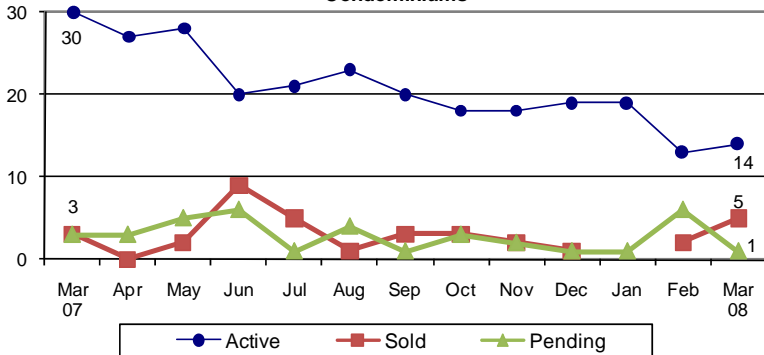
**Average and Median Sold Price
City of Falls Church
Condominiums**



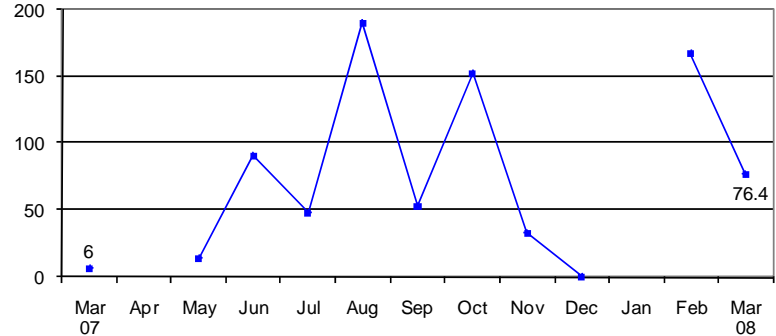
**Price Data
City of Falls Church
Condominiums**

	Mar 07	Mar 08	% Chg.
Avg. Sold Price	\$383,000	\$315,080	-18%
Avg. Net Price	\$377,067	\$309,799	-18%
Median Sold Price	\$390,000	\$327,400	-16%

**Units Sold, Pending Contracts and Active Listings
City of Falls Church
Condominiums**



**Days on the Market
City of Falls Church
Condominiums**



**Units Sold by Price Range
City of Falls Church
Condominiums**

Price Range	Mar 07	Mar 08	% Chg.
Less than \$200,000	0	0	-
\$200,000-299,999	0	1	-
\$300,000-399,999	2	4	100%
\$400,000-499,999	1	0	-100%
\$500,000-599,999	0	0	-
\$600,000-699,999	0	0	-
\$700,000-799,999	0	0	-
\$800,000-899,999	0	0	-
\$900,000-999,999	0	0	-
\$1,000,000+	0	0	-
Totals	3	5	67%

**Listings by Price Range
City of Falls Church
Condominiums**

Price Range	Active Listings			New Listings		
	Mar 07	Mar 08	% Chg.	Mar 07	Mar 08	% Chg.
Less than \$200,000	0	1	-	0	0	-
\$200,000-299,999	5	2	-60%	0	0	-
\$300,000-399,999	6	3	-50%	4	2	-50%
\$400,000-499,999	2	2	0%	0	0	-
\$500,000-599,999	5	3	-40%	1	2	100%
\$600,000-699,999	6	2	-67%	1	1	0%
\$700,000-799,999	3	1	-67%	1	1	0%
\$800,000-899,999	1	0	-100%	0	0	-
\$900,000-999,999	1	0	-100%	0	0	-
\$1,000,000+	1	0	-100%	0	0	-
Totals	30	14	-53%	7	6	-14%

DEFINITIONS

Active listings: listings with one of the following listings statuses at the end of the month: ACTIVE, CNTG/NO KO or CNTG/KO.
 Pending contracts: homes that went under contract during the month.
 Avg. sold price: mathematical average of price of all homes sold.
 Median sold price: price at which half of the homes sold for more and half sold for less.
 Net price: sold price minus the amount of any seller subsidy.
 Days on the market: calculated from the MRIS days on the market field (DOMP).

Data Source: Metropolitan Regional Information Systems, Inc. (MRIS)
 Data presented in this report may differ from MRIS and other reports because of the different timing of data retrieval.