

FAUQUIER COUNTY HOUSING REPORT

Residential Market Report

Single Family Homes

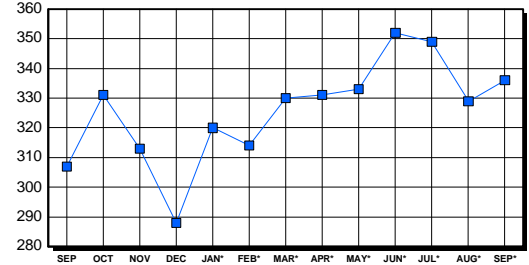
September 2003

LISTINGS

Price Range	New This Month			Total Active		
	2003	2002	% Change	2003	2002	% Change
0-149999	9	9	0.0	8	12	-33.3
150000-299999	44	49	-10.2	86	93	-7.5
300000-449999	38	40	-5.0	113	89	27.0
450000-599999	8	14	-42.9	46	41	12.2
600000-749999	7	8	-12.5	21	19	10.5
750000-999999	5	2	150.0	21	18	16.7
1000000 & Over	4	6	-33.3	41	35	17.1
Grand Total:	115	128	-10.2	336	307	9.4

INVENTORY TREND

Listings Active At End Of Month

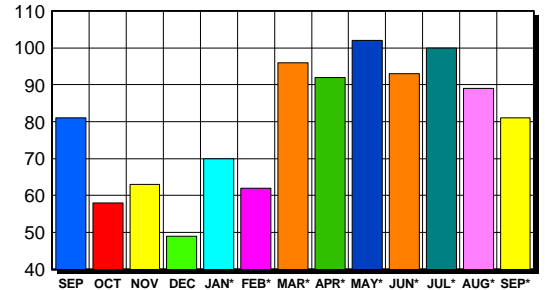


CONTRACTS

Price Range	New This Month			Year-To-Date		
	2003	2002	% Change	2003	2002	% Change
0-149999	8	9	-11.1	45	72	-37.5
150000-299999	38	41	-7.3	390	401	-2.7
300000-449999	24	21	14.3	247	177	39.5
450000-599999	5	6	-16.7	61	54	13.0
600000-749999	2	1	100.0	14	17	-17.6
750000-999999	1	0	100.0	8	12	-33.3
1000000 & Over	3	1	200.0	20	9	122.2
Grand Total:	81	79	2.5	785	742	5.8

SALES TREND

Contracts Ratified Per Month



SETTLEMENTS

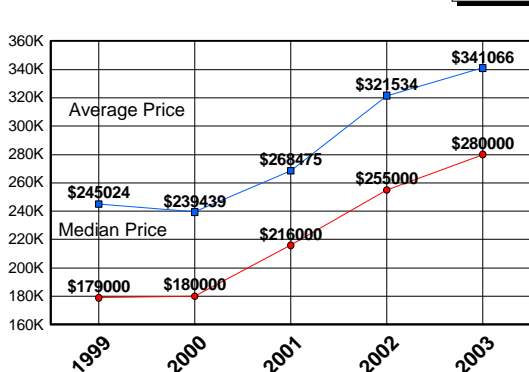
Price Range	New This Month			Year-To-Date		
	2003	2002	% Change	2003	2002	% Change
0-149999	8	7	14.3	46	70	-34.3
150000-299999	37	38	-2.6	369	404	-8.7
300000-449999	26	18	44.4	231	163	41.7
450000-599999	2	3	-33.3	58	41	41.5
600000-749999	2	3	-33.3	15	18	-16.7
750000-999999	0	1	-100.0	7	15	-53.3
1000000 & Over	3	1	200.0	15	14	7.1
Grand Total:	78	71	9.9	741	725	2.2

DATA SOURCE

Metropolitan Regional Information System (MRIS)

NOTES: Properties not listed through this Multiple Listing Service are not reflected. The term "sales" represents ratified purchase contracts. Current year information is preliminary and subject to revision. Current year- to- date contract information may not equal the sum of the monthly contract totals reported in previous issues. Prices are not adjusted for inflation.

AVERAGE & MEDIAN PRICE



MARKET BY PRICE RANGE

