

# FALLS CHURCH CITY HOUSING REPORT

## Residential Market Report

### Single Family Homes

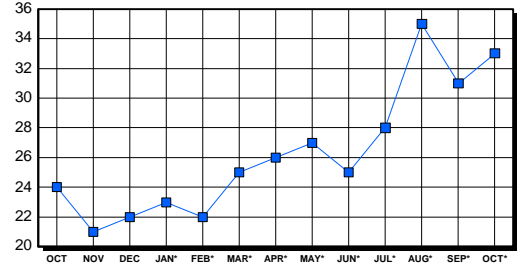
October 2003

#### LISTINGS

Price Range	New This Month			Total Active		
	2003	2002	% Change	2003	2002	% Change
0-149999	0	0	0.0	0	0	0.0
150000-299999	0	2	-200.0	4	6	-33.3
300000-449999	4	7	-42.9	5	9	-44.4
450000-599999	4	3	33.3	3	1	200.0
600000-749999	1	2	-50.0	3	4	-25.0
750000-999999	3	2	50.0	17	3	466.7
1000000 & Over	0	1	-100.0	1	1	0.0
<b>Grand Total:</b>	<b>12</b>	<b>17</b>	<b>-29.4</b>	<b>33</b>	<b>24</b>	<b>37.5</b>

#### INVENTORY TREND

Listings Active At End Of Month

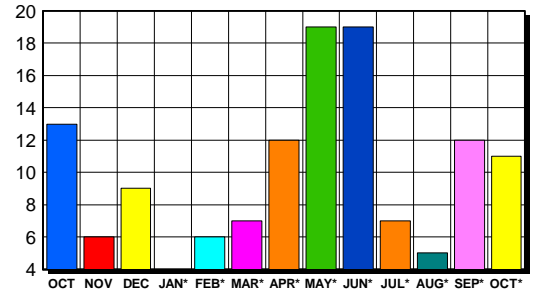


#### CONTRACTS

Price Range	New This Month			Year-To-Date		
	2003	2002	% Change	2003	2002	% Change
0-149999	0	0	0.0	0	0	0.0
150000-299999	0	0	0.0	3	24	-87.5
300000-449999	4	4	0.0	37	51	-27.5
450000-599999	5	5	0.0	34	37	-8.1
600000-749999	0	2	-200.0	11	14	-21.4
750000-999999	2	0	200.0	17	6	183.3
1000000 & Over	0	0	0.0	0	1	0.0
<b>Grand Total:</b>	<b>11</b>	<b>11</b>	<b>0.0</b>	<b>102</b>	<b>133</b>	<b>-23.3</b>

#### SALES TREND

Contracts Ratified Per Month



#### SETTLEMENTS

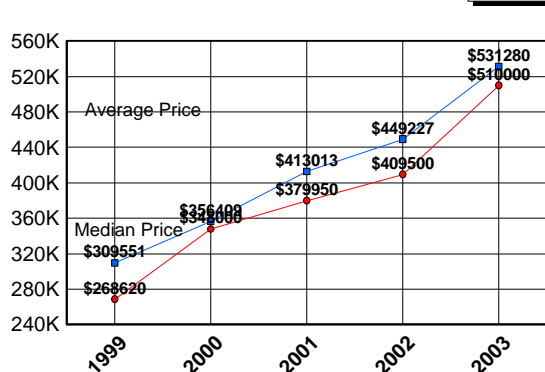
Price Range	New This Month			Year-To-Date		
	2003	2002	% Change	2003	2002	% Change
0-149999	0	0	0.0	0	0	0.0
150000-299999	0	1	-100.0	4	28	-85.7
300000-449999	4	3	33.3	38	50	-24.0
450000-599999	4	4	0.0	31	38	-18.4
600000-749999	0	1	-100.0	13	13	0.0
750000-999999	2	1	100.0	15	6	150.0
1000000 & Over	0	0	0.0	1	1	0.0
<b>Grand Total:</b>	<b>10</b>	<b>10</b>	<b>0.0</b>	<b>102</b>	<b>136</b>	<b>-25.0</b>

#### DATA SOURCE

Metropolitan Regional Information System (MRIS)

NOTES: Properties not listed through this Multiple Listing Service are not reflected. The term "sales" represents ratified purchase contracts. Current year information is preliminary and subject to revision. Current year- to- date contract information may not equal the sum of the monthly contract totals reported in previous issues. Prices are not adjusted for inflation.

#### AVERAGE & MEDIAN PRICE



#### MARKET BY PRICE RANGE

