

ARLINGTON COUNTY HOUSING REPORT

Residential Market Report

Condo/Co-ops

March

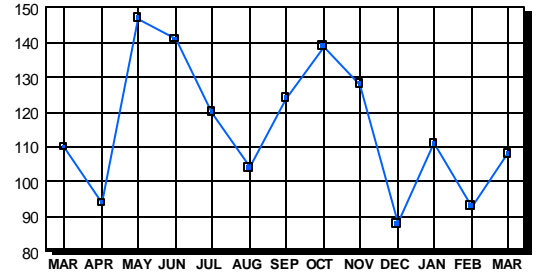
2005

LISTINGS

| Price Range | New This Month | | | Total Active | | |
|---------------------|----------------|------------|--------------|--------------|------------|-------------|
| | 2005 | 2004 | % Change | 2005 | 2004 | % Change |
| 0-49999 | 0 | 2 | -200.0 | 4 | 1 | 300.0 |
| 50000-99999 | 0 | 0 | 0.0 | 2 | 2 | 0.0 |
| 100000-149999 | 7 | 20 | -65.0 | 15 | 21 | -28.6 |
| 150000-199999 | 14 | 27 | -48.1 | 7 | 13 | -46.2 |
| 200000-299999 | 35 | 60 | -41.7 | 16 | 25 | -36.0 |
| 300000-399999 | 42 | 68 | -38.2 | 19 | 28 | -32.1 |
| 400000-499999 | 27 | 22 | 22.7 | 14 | 8 | 75.0 |
| 500000 & Over | 32 | 14 | 128.6 | 31 | 12 | 158.3 |
| Grand Total: | 157 | 213 | -26.3 | 108 | 110 | -1.8 |

INVENTORY TREND

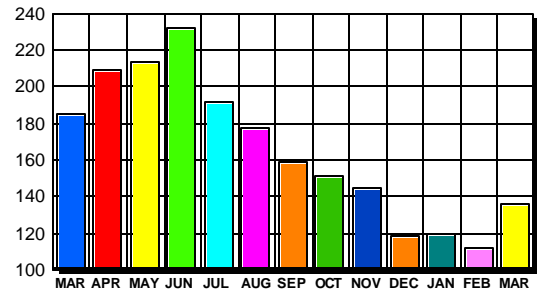
Listings Active At End Of Month



CONTRACTS

| Price Range | New This Month | | | Year-To-Date | | |
|---------------------|----------------|------------|--------------|--------------|------------|--------------|
| | 2005 | 2004 | % Change | 2005 | 2004 | % Change |
| 0-49999 | 0 | 0 | 0.0 | 5 | 0 | 500.0 |
| 50000-99999 | 0 | 0 | 0.0 | 0 | 10 | 0.0 |
| 100000-149999 | 7 | 15 | -53.3 | 25 | 32 | -21.9 |
| 150000-199999 | 11 | 21 | -47.6 | 30 | 59 | -49.2 |
| 200000-299999 | 36 | 53 | -32.1 | 98 | 133 | -26.3 |
| 300000-399999 | 35 | 56 | -37.5 | 100 | 136 | -26.5 |
| 400000-499999 | 26 | 23 | 13.0 | 65 | 50 | 30.0 |
| 500000 & Over | 21 | 13 | 61.5 | 45 | 25 | 80.0 |
| Grand Total: | 136 | 181 | -24.9 | 368 | 445 | -17.3 |

SALES TREND



SETTLEMENTS

| Price Range | New This Month | | | Year-To-Date | | |
|---------------------|----------------|------------|-------------|--------------|------------|-------------|
| | 2005 | 2004 | % Change | 2005 | 2004 | % Change |
| 0-49999 | 2 | 0 | 200.0 | 3 | 0 | 300.0 |
| 50000-99999 | 0 | 4 | -400.0 | 0 | 13 | 0.0 |
| 100000-149999 | 8 | 3 | 166.7 | 17 | 24 | -29.2 |
| 150000-199999 | 11 | 12 | -8.3 | 26 | 48 | -45.8 |
| 200000-299999 | 21 | 44 | -52.3 | 74 | 114 | -35.1 |
| 300000-399999 | 33 | 42 | -21.4 | 96 | 106 | -9.4 |
| 400000-499999 | 29 | 11 | 163.6 | 72 | 31 | 132.3 |
| 500000 & Over | 13 | 2 | 550.0 | 37 | 11 | 236.4 |
| Grand Total: | 117 | 118 | -0.8 | 325 | 347 | -6.3 |

DATA SOURCE

Metropolitan Regional Information System (MRIS)

NOTES: Properties not listed through this Multiple Listing Service are not reflected. The term "sales" represents ratified purchase contracts. Current year information is preliminary and subject to revision. Current year-to-date contract information may not equal the sum of the monthly contract totals reported in previous issues. Prices are not adjusted for inflation.

