

FAUQUIER COUNTY HOUSING REPORT

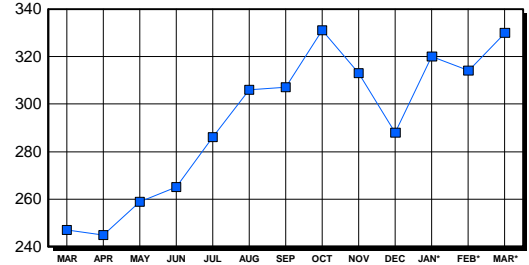
Residential Market Report Single Family Homes March 2003

LISTINGS

Price Range	New This Month			Total Active		
	2003	2002	% Change	2003	2002	% Change
0-149999	5	8	-37.5	9	16	-43.8
150000-299999	56	43	30.2	99	85	16.5
300000-449999	33	21	57.1	108	71	52.1
450000-599999	18	5	260.0	49	23	113.0
600000-749999	6	2	200.0	17	14	21.4
750000-999999	2	3	-33.3	12	12	0.0
1000000 & Over	9	1	800.0	36	26	38.5
Grand Total:	129	83	55.4	330	247	33.6

INVENTORY TREND

Listings Active At End Of Month

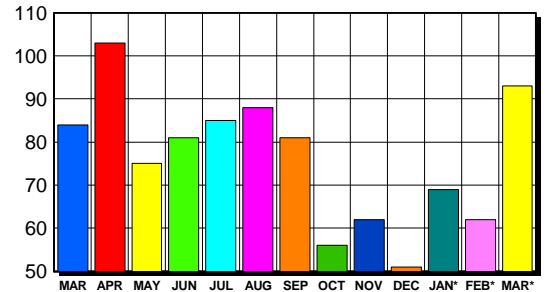


CONTRACTS

Price Range	New This Month			Year-To-Date		
	2003	2002	% Change	2003	2002	% Change
0-149999	5	4	25.0	14	24	-41.7
150000-299999	49	49	0.0	116	138	-15.9
300000-449999	27	16	68.8	69	47	46.8
450000-599999	6	3	100.0	18	17	5.9
600000-749999	4	2	100.0	4	9	-55.6
750000-999999	1	3	-66.7	2	7	-71.4
1000000 & Over	1	2	-50.0	1	4	-75.0
Grand Total:	93	79	17.7	224	246	-8.9

SALES TREND

Contracts Ratified Per Month



SETTLEMENTS

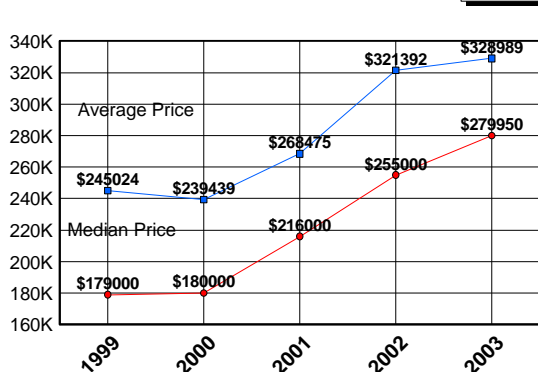
Price Range	New This Month			Year-To-Date		
	2003	2002	% Change	2003	2002	% Change
0-149999	4	10	-60.0	14	30	-53.3
150000-299999	30	37	-18.9	83	109	-23.9
300000-449999	13	11	18.2	49	35	40.0
450000-599999	2	4	-50.0	17	13	30.8
600000-749999	0	2	-200.0	2	7	-71.4
750000-999999	1	1	0.0	3	6	-50.0
1000000 & Over	0	2	-200.0	4	3	33.3
Grand Total:	50	67	-25.4	172	203	-15.3

DATA SOURCE

Metropolitan Regional Information System (MRIS)

NOTES: Properties not listed through this Multiple Listing Service are not reflected. The term "sales" represents ratified purchase contracts. Current year information is preliminary and subject to revision. Current year- to- date contract information may not equal the sum of the monthly contract totals reported in previous issues. Prices are not adjusted for inflation.

AVERAGE & MEDIAN PRICE



MARKET BY PRICE RANGE

