

FALLS CHURCH CITY HOUSING REPORT

Residential Market Report

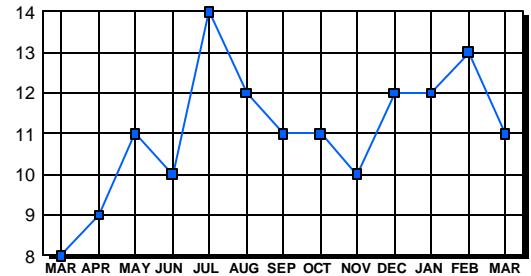
Condo/Co-ops
March 2003

LISTINGS

Price Range	New This Month			Total Active		
	2003	2002	% Change	2003	2002	% Change
0-49999	0	0	0.0	0	0	0.0
50000-99999	0	0	0.0	4	4	0.0
100000-149999	4	3	33.3	4	4	0.0
150000-199999	1	2	-50.0	0	0	0.0
200000-299999	2	0	200.0	0	0	0.0
300000-399999	0	0	0.0	0	0	0.0
400000-499999	0	0	0.0	2	0	200.0
500000 & Over	0	0	0.0	1	0	100.0
Grand Total:	7	5	40.0	11	8	37.5

INVENTORY TREND

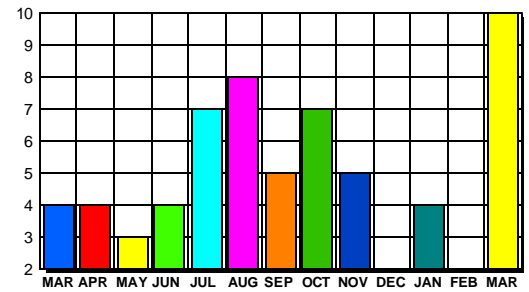
Listings Active At End Of Month



CONTRACTS

Price Range	New This Month			Year-To-Date		
	2003	2002	% Change	2003	2002	% Change
0-49999	0	0	0.0	0	0	0.0
50000-99999	0	0	0.0	1	1	0.0
100000-149999	5	1	400.0	7	6	16.7
150000-199999	2	2	0.0	5	4	25.0
200000-299999	3	0	300.0	3	1	200.0
300000-399999	0	0	0.0	0	1	0.0
400000-499999	0	0	0.0	0	0	0.0
500000 & Over	0	0	0.0	0	0	0.0
Grand Total:	10	3	233.3	16	13	23.1

SALES TREND



DATA SOURCE

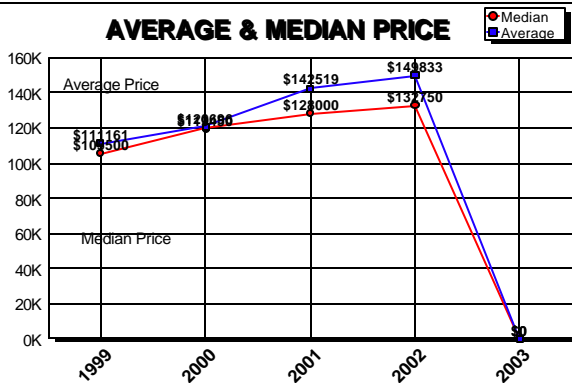
Metropolitan Regional Information System (MRIS)

NOTES: Properties not listed through this Multiple Listing Service are not reflected. The term "sales" represents ratified purchase contracts. Current year information is preliminary and subject to revision. Current year- to- date contract information may not equal the sum of the monthly contract totals reported in previous issues. Prices are not adjusted for inflation.

SETTLEMENTS

Price Range	New This Month			Year-To-Date		
	2003	2002	% Change	2003	2002	% Change
0-49999	0	0	0.0	0	0	0.0
50000-99999	0	1	-100.0	1	2	-50.0
100000-149999	3	1	200.0	5	6	-16.7
150000-199999	0	1	-100.0	3	2	50.0
200000-299999	1	2	-50.0	2	2	0.0
300000-399999	0	1	-100.0	0	1	0.0
400000-499999	0	0	0.0	0	0	0.0
500000 & Over	0	0	0.0	0	0	0.0
Grand Total:	4	6	-33.3	11	13	-15.4

AVERAGE & MEDIAN PRICE



MARKET BY PRICE RANGE

