

LOUDOUN COUNTY HOUSING REPORT

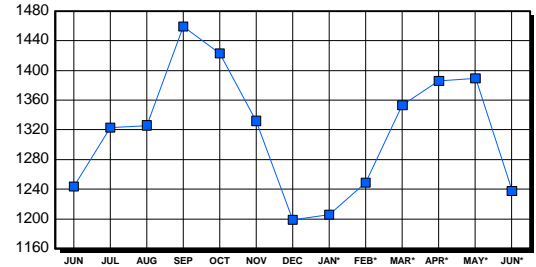
Residential Market Report Single Family Homes June 2003

LISTINGS

Price Range	New This Month			Total Active		
	2003	2002	% Change	2003	2002	% Change
0-149999	8	14	-42.9	13	23	-43.5
150000-299999	311	376	-17.3	218	303	-28.1
300000-449999	266	200	33.0	352	372	-5.4
450000-599999	157	109	44.0	362	319	13.5
600000-749999	28	34	-17.6	124	98	26.5
750000-999999	23	19	21.1	88	63	39.7
1000000 & Over	17	12	41.7	81	66	22.7
Grand Total:	810	764	6.0	1,238	1,244	-0.5

INVENTORY TREND

Listings Active At End Of Month

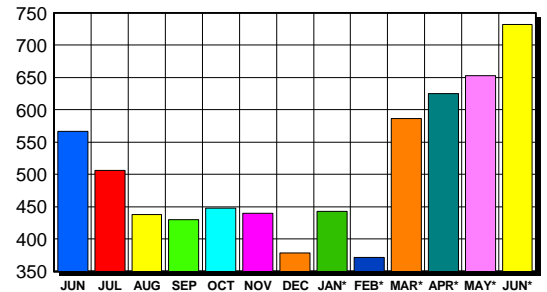


CONTRACTS

Price Range	New This Month			Year-To-Date		
	2003	2002	% Change	2003	2002	% Change
0-149999	8	8	0.0	27	89	-69.7
150000-299999	315	302	4.3	1,616	1,654	-2.3
300000-449999	248	141	75.9	1,118	828	35.0
450000-599999	112	53	111.3	456	239	90.8
600000-749999	37	11	236.4	126	60	110.0
750000-999999	9	7	28.6	47	30	56.7
1000000 & Over	3	4	-25.0	20	21	-4.8
Grand Total:	732	526	39.2	3,410	2,921	16.7

SALES TREND

Contracts Ratified Per Month



SETTLEMENTS

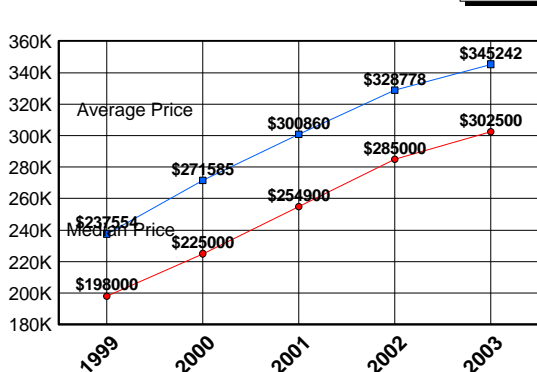
Price Range	New This Month			Year-To-Date		
	2003	2002	% Change	2003	2002	% Change
0-149999	4	7	-42.9	24	76	-68.4
150000-299999	292	255	14.5	1,409	1,467	-4.0
300000-449999	242	123	96.7	970	668	45.2
450000-599999	106	37	186.5	369	176	109.7
600000-749999	37	14	164.3	109	52	109.6
750000-999999	7	5	40.0	31	27	14.8
1000000 & Over	2	5	-60.0	13	13	0.0
Grand Total:	690	446	54.7	2,925	2,479	18.0

DATA SOURCE

Metropolitan Regional Information System (MRIS)

NOTES: Properties not listed through this Multiple Listing Service are not reflected. The term "sales" represents ratified purchase contracts. Current year information is preliminary and subject to revision. Current year- to- date contract information may not equal the sum of the monthly contract totals reported in previous issues. Prices are not adjusted for inflation.

AVERAGE & MEDIAN PRICE



MARKET BY PRICE RANGE

