

# LOUDOUN COUNTY HOUSING REPORT

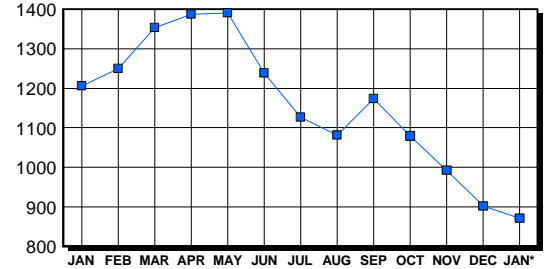
## Residential Market Report Single Family Homes January 2004

### LISTINGS

Price Range	New This Month			Total Active		
	2004	2003	% Change	2004	2003	% Change
0-149999	3	7	-57.1	13	19	-31.6
150000-299999	127	314	-59.6	77	276	-72.1
300000-449999	194	257	-24.5	162	357	-54.6
450000-599999	140	133	5.3	287	315	-8.9
600000-749999	70	34	105.9	164	110	49.1
750000-999999	38	15	153.3	97	70	38.6
1000000 & Over	8	11	-27.3	72	59	22.0
<b>Grand Total:</b>	<b>580</b>	<b>771</b>	<b>-24.8</b>	<b>872</b>	<b>1,206</b>	<b>-27.7</b>

### INVENTORY TREND

Listings Active At End Of Month

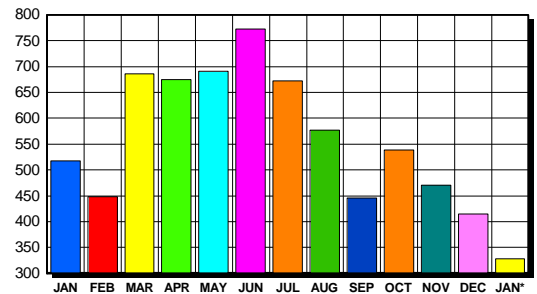


### CONTRACTS

Price Range	New This Month			Year-To-Date		
	2004	2003	% Change	2004	2003	% Change
0-149999	1	5	-80.0	1	5	-80.0
150000-299999	94	232	-59.5	94	232	-59.5
300000-449999	128	146	-12.3	128	146	-12.3
450000-599999	69	50	38.0	69	50	38.0
600000-749999	23	8	187.5	23	8	187.5
750000-999999	9	5	80.0	9	5	80.0
1000000 & Over	4	2	100.0	4	2	100.0
<b>Grand Total:</b>	<b>328</b>	<b>448</b>	<b>-26.8</b>	<b>328</b>	<b>448</b>	<b>-26.8</b>

### SALES TREND

Contracts Ratified Per Month



### SETTLEMENTS

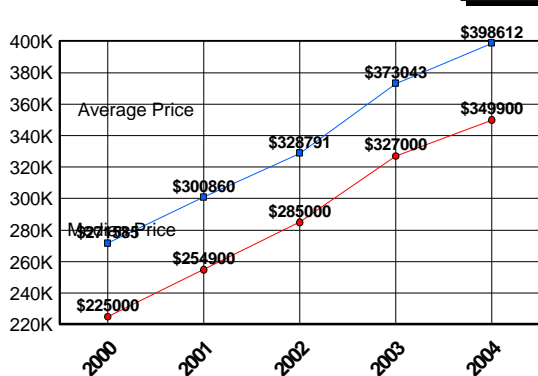
Price Range	New This Month			Year-To-Date		
	2004	2003	% Change	2004	2003	% Change
0-149999	1	3	-66.7	1	3	-66.7
150000-299999	108	175	-38.3	108	175	-38.3
300000-449999	112	109	2.8	112	109	2.8
450000-599999	66	43	53.5	66	43	53.5
600000-749999	22	6	266.7	22	6	266.7
750000-999999	8	2	300.0	8	2	300.0
1000000 & Over	4	1	300.0	4	1	300.0
<b>Grand Total:</b>	<b>321</b>	<b>339</b>	<b>-5.3</b>	<b>321</b>	<b>339</b>	<b>-5.3</b>

### DATA SOURCE

Metropolitan Regional Information System (MRIS)

NOTES: Properties not listed through this Multiple Listing Service are not reflected. The term "sales" represents ratified purchase contracts. Current year information is preliminary and subject to revision. Current year- to- date contract information may not equal the sum of the monthly contract totals reported in previous issues. Prices are not adjusted for inflation.

### AVERAGE & MEDIAN PRICE



### MARKET BY PRICE RANGE

