

# LOUDOUN COUNTY HOUSING REPORT

## Residential Market Report

### Condo/Co-ops

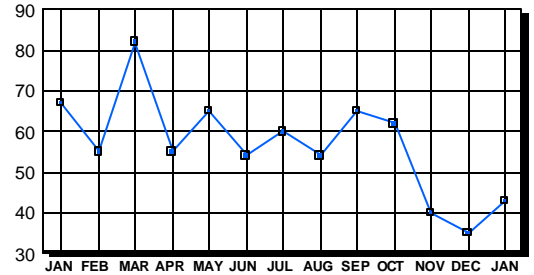
January 2004

#### LISTINGS

Price Range	New This Month			Total Active		
	2004	2003	% Change	2004	2003	% Change
0-49999	0	0	0.0	1	0	100.0
50000-99999	1	5	-80.0	4	5	-20.0
100000-149999	6	31	-80.6	7	18	-61.1
150000-199999	25	31	-19.4	5	19	-73.7
200000-299999	34	18	88.9	18	16	12.5
300000-399999	5	1	400.0	8	6	33.3
400000-499999	2	0	200.0	0	1	-100.0
500000 & Over	0	0	0.0	0	2	-200.0
<b>Grand Total:</b>	<b>73</b>	<b>86</b>	<b>-15.1</b>	<b>43</b>	<b>67</b>	<b>-35.8</b>

#### INVENTORY TREND

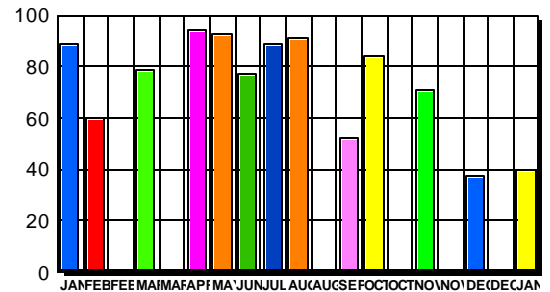
Listings Active At End Of Month



#### CONTRACTS

Price Range	New This Month			Year-To-Date		
	2004	2003	% Change	2004	2003	% Change
0-49999	0	0	0.0	0	0	0.0
50000-99999	1	4	-75.0	1	4	-75.0
100000-149999	3	33	-90.9	3	33	-90.9
150000-199999	14	40	-65.0	14	40	-65.0
200000-299999	18	10	80.0	18	10	80.0
300000-399999	3	3	0.0	3	3	0.0
400000-499999	1	1	0.0	1	1	0.0
500000 & Over	0	0	0.0	0	0	0.0
<b>Grand Total:</b>	<b>40</b>	<b>91</b>	<b>-56.0</b>	<b>40</b>	<b>91</b>	<b>-56.0</b>

#### SALES TREND



#### SETTLEMENTS

Price Range	New This Month			Year-To-Date		
	2004	2003	% Change	2004	2003	% Change
0-49999	0	0	0.0	0	0	0.0
50000-99999	2	4	-50.0	2	4	-50.0
100000-149999	6	19	-68.4	6	19	-68.4
150000-199999	12	20	-40.0	12	20	-40.0
200000-299999	11	2	450.0	11	2	450.0
300000-399999	1	2	-50.0	1	2	-50.0
400000-499999	2	0	200.0	2	0	200.0
500000 & Over	0	0	0.0	0	0	0.0
<b>Grand Total:</b>	<b>34</b>	<b>47</b>	<b>-27.7</b>	<b>34</b>	<b>47</b>	<b>-27.7</b>

#### DATA SOURCE

Metropolitan Regional Information System (MRIS)

NOTES: Properties not listed through this Multiple Listing Service are not reflected. The term "sales" represents ratified purchase contracts. Current year information is preliminary and subject to revision. Current year-to-date contract information may not equal the sum of the monthly contract totals reported in previous issues. Prices are not adjusted for inflation.

