

FAUQUIER COUNTY HOUSING REPORT

Residential Market Report

Condo/Co-ops

April

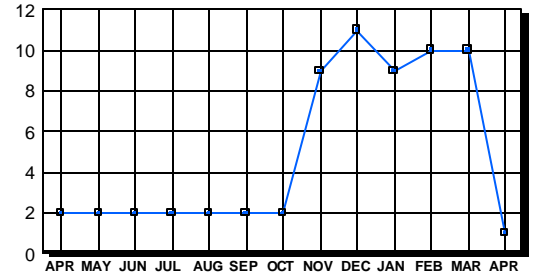
2004

LISTINGS

| Condo/Co-ops Price Range | New This Month | | | Total Active | | |
|-----------------------------|----------------|----------|---------------|--------------|----------|--------------|
| | 2004 | 2003 | % Change | 2004 | 2003 | % Change |
| 0-49999 | 0 | 0 | 0.0 | 0 | 0 | 0.0 |
| 50000-99999 | 0 | 0 | 0.0 | 0 | 0 | 0.0 |
| 100000-149999 | 0 | 2 | -200.0 | 1 | 1 | 0.0 |
| 150000-199999 | 0 | 2 | -200.0 | 0 | 1 | -100.0 |
| 200000-299999 | 0 | 0 | 0.0 | 0 | 0 | 0.0 |
| 300000-399999 | 0 | 0 | 0.0 | 0 | 0 | 0.0 |
| 400000-499999 | 0 | 0 | 0.0 | 0 | 0 | 0.0 |
| 500000 & Over | 0 | 0 | 0.0 | 0 | 0 | 0.0 |
| Grand Total: | 0 | 4 | -100.0 | 1 | 2 | -50.0 |

INVENTORY TREND

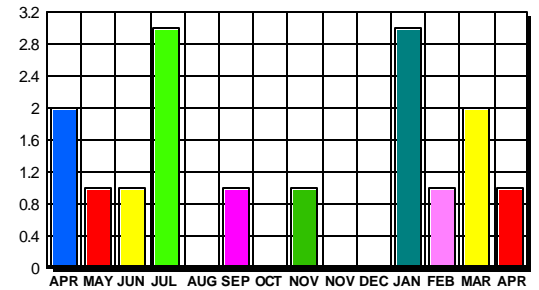
Listings Active At End Of Month



CONTRACTS

| Condo/Co-ops Price Range | New This Month | | | Year-To-Date | | |
|-----------------------------|----------------|----------|--------------|--------------|----------|--------------|
| | 2004 | 2003 | % Change | 2004 | 2003 | % Change |
| 0-49999 | 0 | 0 | 0.0 | 0 | 0 | 0.0 |
| 50000-99999 | 1 | 0 | 100.0 | 2 | 0 | 200.0 |
| 100000-149999 | 0 | 1 | -100.0 | 1 | 2 | -50.0 |
| 150000-199999 | 0 | 1 | -100.0 | 4 | 1 | 300.0 |
| 200000-299999 | 0 | 0 | 0.0 | 0 | 0 | 0.0 |
| 300000-399999 | 0 | 0 | 0.0 | 0 | 0 | 0.0 |
| 400000-499999 | 0 | 0 | 0.0 | 0 | 0 | 0.0 |
| 500000 & Over | 0 | 0 | 0.0 | 0 | 0 | 0.0 |
| Grand Total: | 1 | 2 | -50.0 | 7 | 3 | 133.3 |

SALES TREND



SETTLEMENTS

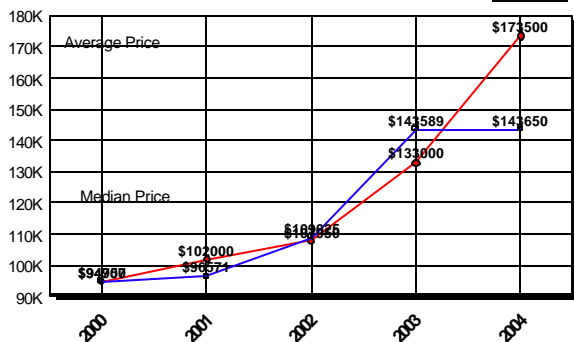
| Condo/Co-ops Price Range | New This Month | | | Year-To-Date | | |
|-----------------------------|----------------|----------|--------------|--------------|----------|--------------|
| | 2004 | 2003 | % Change | 2004 | 2003 | % Change |
| 0-49999 | 0 | 0 | 0.0 | 0 | 0 | 0.0 |
| 50000-99999 | 1 | 0 | 100.0 | 2 | 0 | 200.0 |
| 100000-149999 | 0 | 0 | 0.0 | 0 | 1 | 0.0 |
| 150000-199999 | 0 | 0 | 0.0 | 4 | 0 | 400.0 |
| 200000-299999 | 0 | 0 | 0.0 | 0 | 0 | 0.0 |
| 300000-399999 | 0 | 0 | 0.0 | 0 | 0 | 0.0 |
| 400000-499999 | 0 | 0 | 0.0 | 0 | 0 | 0.0 |
| 500000 & Over | 0 | 0 | 0.0 | 0 | 0 | 0.0 |
| Grand Total: | 1 | 0 | 100.0 | 6 | 1 | 500.0 |

DATA SOURCE

Metropolitan Regional Information System (MRIS)

NOTES: Properties not listed through this Multiple Listing Service are not reflected. The term "sales" represents ratified purchase contracts. Current year information is preliminary and subject to revision. Current year-to-date contract information may not equal the sum of the monthly contract totals reported in previous issues. Prices are not adjusted for inflation.

AVERAGE & MEDIAN PRICE



MARKET BY PRICE RANGE

