

FAUQUIER COUNTY HOUSING REPORT

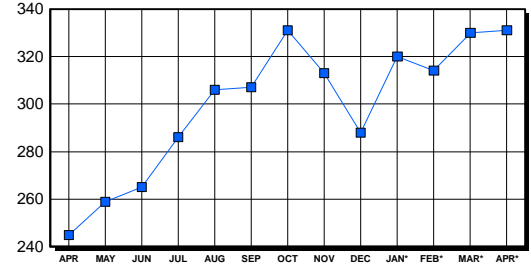
Residential Market Report Single Family Homes April 2003

LISTINGS

Price Range	New This Month			Total Active		
	2003	2002	% Change	2003	2002	% Change
0-149999	7	11	-36.4	7	17	-58.8
150000-299999	54	66	-18.2	99	77	28.6
300000-449999	48	44	9.1	108	78	38.5
450000-599999	13	13	0.0	44	24	83.3
600000-749999	7	3	133.3	19	11	72.7
750000-999999	4	3	33.3	15	12	25.0
1000000 & Over	6	2	200.0	39	26	50.0
Grand Total:	139	142	-2.1	331	245	35.1

INVENTORY TREND

Listings Active At End Of Month

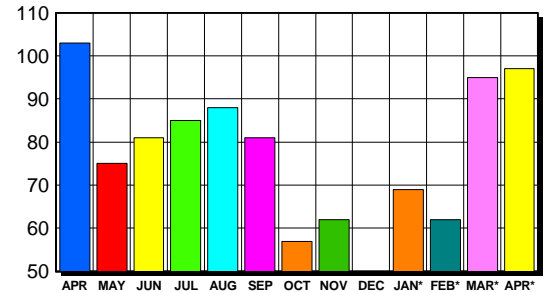


CONTRACTS

Price Range	New This Month			Year-To-Date		
	2003	2002	% Change	2003	2002	% Change
0-149999	9	6	50.0	22	30	-26.7
150000-299999	50	54	-7.4	163	194	-16.0
300000-449999	23	30	-23.3	95	79	20.3
450000-599999	9	8	12.5	29	26	11.5
600000-749999	2	1	100.0	7	10	-30.0
750000-999999	0	1	-100.0	2	7	-71.4
1000000 & Over	4	2	100.0	5	6	-16.7
Grand Total:	97	102	-4.9	323	352	-8.2

SALES TREND

Contracts Ratified Per Month



SETTLEMENTS

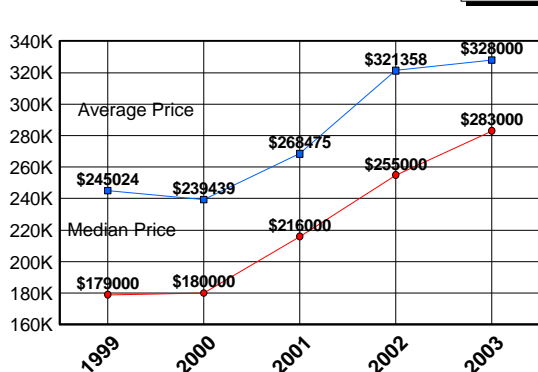
Price Range	New This Month			Year-To-Date		
	2003	2002	% Change	2003	2002	% Change
0-149999	4	4	0.0	18	34	-47.1
150000-299999	32	43	-25.6	118	166	-28.9
300000-449999	26	19	36.8	78	58	34.5
450000-599999	9	6	50.0	27	20	35.0
600000-749999	4	3	33.3	6	10	-40.0
750000-999999	0	4	-400.0	3	10	-70.0
1000000 & Over	0	2	-200.0	4	5	-20.0
Grand Total:	75	81	-7.4	254	303	-16.2

DATA SOURCE

Metropolitan Regional Information System (MRIS)

NOTES: Properties not listed through this Multiple Listing Service are not reflected. The term "sales" represents ratified purchase contracts. Current year information is preliminary and subject to revision. Current year- to- date contract information may not equal the sum of the monthly contract totals reported in previous issues. Prices are not adjusted for inflation.

AVERAGE & MEDIAN PRICE



MARKET BY PRICE RANGE

