

NORTHERN VIRGINIA ASSOCIATION OF REALTORS®

The Voice for Real Estate in Northern Virginia

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GREATER NORTHERN VIRGINIA AREA*

HOME SALES REPORT

AUGUST 2006

AUGUST HOME SALES	2006	2005
Single Family Homes	2,503	4,553
Condos & Co-ops	766	1,072
Total	(-41.88%) 3,269	5,625
AUGUST ACTIVE LISTINGS		
Single Family Homes	19,910	9,393
Condos & Co-ops	4,194	1,780
Total	(+115.73%) 24,104	11,173
AUGUST SALES PRICE		
Average	(-1.98%) \$506,379	\$516,588
YEAR TO DATE		
YTD Homes Sold	(-34.34%) 25,078	38,195
YTD Sales Volume	\$12,757,702,612	\$18,820,514,612
YTD Average Sales Price	(+3.24%) \$508,721	\$492,748

* EDITOR'S NOTE: Figures are based on data extracted from the Metropolitan Regional Information System, Inc (MRIS). Figures include data collected from Fairfax County, City of Fairfax, Arlington County, Alexandria, Town of Falls Church, as well as Prince William, Loudoun, Fauquier, Culpeper, Madison, Orange, and Rappahannock counties. Ground Rent units are included in Condos & Co-ops. The information is deemed reliable but not guaranteed. Data maintained by MRIS may not reflect all real estate activity in the market. Median sales price data unavailable for Greater Northern Virginia region.

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HOME SALES REPORT

AUGUST 2006

AUGUST HOME SALES	2006	2005
Single Family Homes	1,387	2,274
Condos & Coops	642	838
Total	(-34.80%) 2,029	3,112
AUGUST ACTIVE LISTINGS		
Single Family Homes	8,085	3,642
Condos & Coops	3,235	1,363
Total	(+126.17%) 11,320	5,005
AUGUST SALES PRICE		
Average	(-3.88%) \$537,196	\$558,880
YEAR TO DATE		
YTD Number Homes Sold	(-30.49%) 14,523	20,893
YTD Sales Volume	\$7,892,581,330	\$11,134,058,589
YTD Avg. Sales Price	(+1.98%) \$543,454	\$532,909

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